

Houston Area Single-Family Residential Market by Area for September 2017

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Data computations 2017 Better Homes and Gardens Real Estate Gary Greene

Year	Closed Listings	Average Price	Median Price	Price Per Sq Ft	Close to OL Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area 1-Atascocita	Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016 YTD	2449	\$222,746	\$196,000	\$90	96.1%	3707	752	2,513	50	3.2
2017 YTD	2408	\$230,534	\$207,000	\$92	96.0%	4113	949	2571	49	3.7
Difference	-41	\$7,788	\$11,000	\$2	-0.1%	406	197	58	-1	0.5
% Difference	-1.67%	3.50%	5.61%	2.22%	-0.1%	10.95%	26.20%	2.31%	-2.00%	15.63%
Area 2-East	Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016 YTD	1701	\$140,804	\$135,000	\$77	96.0%	2546	533	1719	49	3.1
2017 YTD	1810	\$151,128	\$149,000	\$84	95.8%	2848	614	1,916	51	3.5
Difference	109	\$10,324	\$14,000	\$7	-0.2%	302	81	197	2	0.4
% Difference	6.41%	7.33%	10.37%	9.09%	-0.2%	11.86%	15.20%	11.46%	4.08%	12.90%
Area 3-Southeast	Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016 YTD	1,407	\$151,523	\$149,000	\$83	96.3%	1,997	330	1,416	40	2.5
2017 YTD	1,481	\$159,123	\$158,000	\$87	96.5%	2,259	430	1,594	43	2.7
Difference	74	\$7,600	\$9,000	\$4	0.2%	262	100	178	3	0.2
% Difference	5.26%	5.02%	6.04%	4.82%	0.2%	13.12%	30.30%	12.57%	7.50%	8.00%
Area 4-South	Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016 YTD	488	\$215,822	\$190,250	\$118	93.9%	893	222	497	53	4.6
2017 YTD	516	\$228,285	\$215,000	\$128	93.6%	970	231	535	51	4.6
Difference	28	\$12,463	\$24,750	\$10	-0.3%	77	9	38	-2	0
% Difference	5.74%	5.77%	13.01%	8.47%	-0.3%	8.62%	4.05%	7.65%	-3.77%	0.00%
Area 5-Brazoria	Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016 YTD	3186	\$237,575	\$223,000	\$101	96.5%	4442	872	3,282	48	3
2017 YTD	3293	\$243,326	\$230,000	\$108	96.2%	4873	1090	3,427	51	3
Difference	107	\$5,751	\$7,000	\$7	-0.3%	431	218	145	3	0.4
% Difference	3.36%	2.42%	3.14%	6.93%	-0.3%	9.70%	25.00%	4.42%	6.25%	13.79%
Area 6-Pasadena	Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016 YTD	1043	\$164,373	\$154,000	\$89	96.7%	1328	169	1061	37	1.9
2017 YTD	997	\$175,961	\$160,000	\$95	96.1%	1327	183	1038	34	1.9
Difference	-46	\$11,588	\$6,000	\$6	-0.6%	-1	14	-23	-3	0
% Difference	-4.41%	7.05%	3.90%	6.74%	-0.6%	-0.08%	8.28%	-2.17%	-8.11%	0.00%
Area 7-Clear Lake	Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016 YTD	1505	\$236,022	\$210,000	\$100	96.8%	2057	347	1558	39	2.5
2017 YTD	1514	\$253,335	\$223,250	\$106	96.4%	2169	387	1571	40	2.6
Difference	9	\$17,313	\$13,250	\$6	-0.4%	112	40	13	1	0.1
% Difference	0.60%	7.34%	6.31%	6.00%	-0.4%	5.44%	11.53%	0.83%	2.56%	4.00%
Area 8-Bear Creek	Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016 YTD	1548	\$211,986	\$192,250	\$90	97.1%	2401	405	1568	37	2.9
2017 YTD	1663	\$216,402	\$198,650	\$92	97.0%	2498	452	1719	41	2.6
Difference	115	\$4,416	\$6,400	\$2	-0.1%	97	47	151	4	-0.3
% Difference	7.43%	2.08%	3.33%	2.22%	-0.1%	4.04%	11.60%	9.63%	10.81%	-10.34%
Area 9-The Heights	Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016 YTD	2133	\$427,007	\$389,900	\$208	94.6%	4365	1,243	2,219	62	5.3
2017 YTD	2217	\$433,509	\$395,000	\$215	95.2%	4214	1,116	2329	54	4.9
Difference	84	\$6,502	\$5,100	\$7	0.6%	-151	-127	110	-8	-0.4
% Difference	3.94%	1.52%	1.31%	3.37%	0.6%	-3.46%	-10.22%	4.96%	-12.90%	-7.55%
Area 10-Hempstead East	Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016 YTD	1656	\$229,516	\$211,000	\$94	96.5%	2573	457	1,691	41	2.9
2017 YTD	1674	\$236,183	\$215,000	\$95	95.9%	2695	532	1752	43	3.0
Difference	18	\$6,667	\$4,000	\$1	-0.6%	122	75	61	2	0.1
% Difference	1.09%	2.90%	1.90%	1.06%	-0.6%	4.74%	16.41%	3.61%	4.88%	3.45%
Area 11-Near North	Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016 YTD	573	\$147,805	\$137,000	\$79	97.0%	836	134	583	41	2.6
2017 YTD	631	\$156,070	\$145,000	\$84	96.3%	888	150	651	40	2.3
Difference	58	\$8,265	\$8,000	\$5	-0.7%	52	16	68	-1	-0.3
% Difference	10.12%	5.59%	5.84%	6.33%	-0.7%	6.22%	11.94%	11.66%	-2.44%	-11.54%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area: 12- North										
2016 YTD	1564	\$157,004	\$149,200	\$80	96.7%	2238	350	1604	44	2.4
2017 YTD	1467	\$165,763	\$154,000	\$83	97.0%	2228	422	1550	43	2.7
Difference	-97	\$8,759	\$4,800	\$3	0.3%	-10	72	-54	-1	0.3
% Difference	-6.20%	5.58%	3.22%	3.75%	0.3%	-0.45%	20.57%	-3.37%	-2.27%	12.50%
Area: 13- Northwest										
2016 YTD	2260	\$210,742	\$184,900	\$83	96.3%	3720	746	2319	45	3.4
2017 YTD	2267	\$213,298	\$188,400	\$86	96.0%	3879	893	2433	49	3.6
Difference	7	\$2,556	\$3,500	\$3	-0.3%	159	147	114	4	0.2
% Difference	0.31%	1.21%	1.89%	3.61%	-0.3%	4.27%	19.71%	4.92%	8.89%	5.88%
Area: 14- Far Northwest										
2016 YTD	2179	\$291,780	\$232,840	\$104	94.9%	3656	991	2200	63	4.3
2017 YTD	2036	\$302,658	\$242,000	\$107	95.0%	3464	946	2120	62	4.1
Difference	-143	\$10,878	\$9,160	\$3	0.1%	-192	-45	-80	-1	-0.2
% Difference	-6.56%	3.73%	3.93%	2.88%	0.1%	-5.25%	-4.54%	-3.64%	-1.59%	-4.65%
Area: 15- Montgomery County Southwest										
2016 YTD	3381	\$333,034	\$269,900	\$118	94.9%	6008	1,604	3,454	57	4.6
2017 YTD	3614	\$341,235	\$274,900	\$121	95.2%	6481	1,721	3,804	56	4.4
Difference	233	\$8,201	\$5,000	\$3	0.3%	473	117	350	-1	-0.2
% Difference	6.89%	2.46%	1.85%	2.54%	0.3%	7.87%	7.29%	10.13%	-1.75%	-4.35%
Area: 16- Central Inner Loop										
2016 YTD	730	\$778,575	\$540,000	\$252	93.7%	1582	528	773	77	6.3
2017 YTD	697	\$807,024	\$558,000	\$266	94.1%	1664	501	726	63	7.0
Difference	-33	\$28,449	\$18,000	\$14	0.4%	82	-27	-47	-14	0.7
% Difference	-4.52%	3.65%	3.33%	5.56%	0.4%	5.18%	-5.11%	-6.08%	-18.18%	11.11%
Area: 17- Southwest Inner Loop										
2016 YTD	779	\$896,360	\$820,000	\$280	94.0%	1582	469	817	57	5.6
2017 YTD	794	\$981,967	\$870,000	\$298	94.6%	1780	488	840	54	6.0
Difference	15	\$85,607	\$50,000	\$18	0.6%	198	19	23	-3	0.4
% Difference	1.93%	9.55%	6.10%	6.43%	0.6%	12.52%	4.05%	2.82%	-5.26%	7.14%
Area: 18- South Central										
2016 YTD	171	\$151,509	\$127,000	\$86	99.5%	275	35	189	35	1.9
2017 YTD	194	\$157,812	\$139,000	\$91	96.9%	307	52	202	33	3.1
Difference	23	\$6,303	\$12,000	\$5	-2.6%	32	17	13	-2	1.2
% Difference	13.45%	4.16%	9.45%	5.81%	-2.6%	11.64%	48.57%	6.88%	-5.71%	63.16%
Area: 19- Montgomery County Northeast										
2016 YTD	957	\$209,833	\$179,700	\$96	94.5%	1533	401	975	65	4.5
2017 YTD	1055	\$216,421	\$190,000	\$100	95.1%	1777	478	1137	65	4.4
Difference	98	\$6,588	\$10,300	\$4	0.6%	244	77	162	0	-0.1
% Difference	10.24%	3.14%	5.73%	4.17%	0.6%	15.92%	19.20%	16.62%	0.00%	-2.22%
Area: 20- Bellaire South										
2016 YTD	773	\$282,206	\$267,500	\$133	94.4%	1477	326	789	49	4.1
2017 YTD	703	\$285,805	\$258,750	\$133	94.5%	1595	389	730	47	4.8
Difference	-70	\$3,599	-\$8,750	\$0	0.1%	118	63	-59	-2	0.7
% Difference	-9.06%	1.28%	-3.27%	0.00%	0.1%	7.99%	19.33%	-7.48%	-4.08%	17.07%
Area: 21- Bellaire West										
2016 YTD	146	\$223,506	\$178,250	\$106	96.3%	240	48	146	44	3.6
2017 YTD	153	\$228,343	\$195,000	\$112	95.0%	300	65	159	37	4.3
Difference	7	\$4,837	\$16,750	\$6	-1.3%	60	17	13	-7	0.7
% Difference	4.79%	2.16%	9.40%	5.66%	-1.3%	25.00%	35.42%	8.90%	-15.91%	19.44%
Area: 22 - Central West										
2016 YTD	337	\$931,123	\$658,750	\$250	92.8%	847	289	350	70	8.1
2017 YTD	388	\$883,904	\$637,000	\$245	93.1%	853	291	404	73	6.7
Difference	51	-\$47,219	-\$21,750	-\$5	0.3%	6	2	54	3	-1.4
% Difference	15.13%	-5.07%	-3.30%	-2.00%	0.3%	0.71%	0.69%	15.43%	4.29%	-17.28%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area: 23- Memorial										
2016 YTD	466	\$1,128,308	\$797,500	\$275	92.6%	1098	338	493	57	6.9
2017 YTD	509	\$1,169,356	\$822,000	\$283	93.6%	1074	318	523	59	5.8
Difference	43	\$41,048	\$24,500	\$8	1.0%	-24	-20	30	2	-1.1
% Difference	9.23%	3.64%	3.07%	2.91%	1.1%	-2.19%	-5.92%	6.09%	3.51%	-15.94%
Area: 24 - Spring Branch										
2016 YTD	801	\$431,890	\$337,000	\$173	93.7%	1696	489	825	64	6.2
2017 YTD	916	\$427,803	\$340,000	\$178	94.4%	1797	488	969	64	5.2
Difference	115	-\$4,087	\$3,000	\$5	0.7%	101	-1	144	0	-1
% Difference	14.36%	-0.95%	0.89%	2.89%	0.7%	5.96%	-0.20%	17.45%	0.00%	-16.13%
Area: 25- Far West										
2016 YTD	3067	\$230,334	\$195,000	\$96	96.1%	4532	892	3132	53	3.1
2017 YTD	3006	\$237,205	\$203,000	\$99	95.8%	4724	1043	3,150	52	3.6
Difference	-61	\$6,871	\$8,000	\$3	-0.3%	192	151	18	-1	0.5
% Difference	-1.99%	2.98%	4.10%	3.13%	-0.3%	4.24%	16.93%	0.57%	-1.89%	16.13%
Area: 26- Waller County										
2016 YTD	242	\$261,521	\$224,400	\$104	92.7%	417	149	239	71	6.6
2017 YTD	266	\$244,232	\$234,950	\$106	93.3%	458	172	289	83	6.7
Difference	24	-\$17,289	\$10,550	\$2	0.6%	41	23	50	12	0.1
% Difference	9.92%	-6.61%	4.70%	1.92%	0.6%	9.83%	15.44%	20.92%	16.90%	1.52%
Area: 28- Alief Area										
2016 YTD	492	\$160,886	\$150,000	\$83	97.5%	662	99	491	41	1.7
2017 YTD	448	\$167,031	\$155,000	\$88	96.5%	671	104	472	35	2.6
Difference	-44	\$6,145	\$5,000	\$5	-1.0%	9	5	-19	-6	0.9
% Difference	-8.94%	3.82%	3.33%	6.02%	-1.0%	1.36%	5.05%	-3.87%	-14.63%	52.94%
Area: 29 - Fort Bend - Sugar Land Stafford										
2016 YTD	1315	\$377,793	\$319,000	\$123	95.9%	2453	541	1356	49	4.3
2017 YTD	1433	\$370,872	\$315,000	\$124	95.4%	2746	661	1461	50	5.0
Difference	118	-\$6,921	-\$4,000	\$1	-0.5%	293	120	105	1	0.7
% Difference	8.97%	-1.83%	-1.25%	0.81%	-0.5%	11.94%	22.18%	7.74%	2.04%	16.28%
Area: 30 - Fort Bend East - Missouri City										
2016 YTD	1783	\$281,276	\$257,500	\$105	94.8%	3201	864	1840	66	5.1
2017 YTD	2103	\$303,661	\$272,000	\$110	94.7%	3672	1043	2236	70	5.3
Difference	320	\$22,385	\$14,500	\$5	-0.1%	471	179	396	4	0.2
% Difference	17.95%	7.96%	5.63%	4.76%	-0.1%	14.71%	20.72%	21.52%	6.06%	3.92%
Area: 31-West										
2016 YTD	619	\$380,052	\$328,500	\$141	95.0%	1233	307	628	47	4.4
2017 YTD	632	\$402,413	\$340,000	\$144	94.7%	1353	360	646	53	5.4
Difference	13	\$22,361	\$11,500	\$3	-0.3%	120	53	18	6	1.0
% Difference	2.10%	5.88%	3.50%	2.13%	-0.3%	9.73%	17.26%	2.87%	12.77%	22.73%
Area: 32- Far Northeast										
2016 YTD	930	\$278,006	\$240,900	\$101	96.3%	1448	275	964	44	2.9
2017 YTD	939	\$278,851	\$243,000	\$102	96.2%	1461	308	954	43	2.6
Difference	9	\$845	\$2,100	\$1	-0.1%	13	33	-10	-1	-0.3
% Difference	0.97%	0.30%	0.87%	0.99%	-0.1%	0.90%	12.00%	-1.04%	-2.27%	-10.34%
Area: 33- Galveston										
2016 YTD	4005	\$250,149	\$217,000	\$116	95.4%	5954	1,438	4,143	56	3.8
2017 YTD	3834	\$271,697	\$239,000	\$126	95.2%	6126	1,635	3,983	55	4.1
Difference	-171	\$21,548	\$22,000	\$10	-0.2%	172	197	-160	-1	0.3
% Difference	-4.27%	8.61%	10.14%	8.62%	-0.2%	2.89%	13.70%	-3.86%	-1.79%	7.89%
Area: 34- Aldine Westfield										
2016 YTD	173	\$120,375	\$115,500	\$75	94.5%	248	49	185	49	2.3
2017 YTD	180	\$127,679	\$128,000	\$81	95.0%	292	56	188	30	3.3
Difference	7	\$7,304	\$12,500	\$6	0.5%	44	7	3	-19	1
% Difference	4.05%	6.07%	10.82%	8.00%	0.5%	17.74%	14.29%	1.62%	-38.78%	43.48%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area: 35 - Hempstead West										
2016 YTD	1603	\$274,406	\$237,000	\$102	95.8%	2478	539	1641	50	3.5
2017 YTD	1711	\$285,282	\$247,000	\$106	95.2%	2744	664	1863	56	3.7
Difference	108	\$10,876	\$10,000	\$4	-0.6%	266	125	222	6	0.2
% Difference	6.74%	3.96%	4.22%	3.92%	-0.6%	10.73%	23.19%	13.53%	12.00%	5.71%
Area: 36 - South Katy Area										
2016 YTD	2611	\$342,144	\$312,187	\$113	95.1%	4424	1026	2695	54	3.3
2017 YTD	2304	\$343,847	\$310,000	\$114	95.4%	3991	905	2378	51	3.5
Difference	-307	\$1,703	-\$2,187	\$1	0.3%	-433	-121	-317	-3	0.2
% Difference	-11.76%	0.50%	-0.70%	0.88%	0.3%	-9.79%	-11.79%	-11.76%	-5.56%	6.06%
Area: 37 - Fort Bend West										
2016 YTD	2188	\$268,771	\$240,415	\$101	95.5%	3418	784	2238	59	3.6
2017 YTD	2127	\$276,576	\$250,000	\$104	95.1%	3682	919	2252	59	4.2
Difference	-61	\$7,805	\$9,585	\$3	-0.4%	264	135	14	0	0.6
% Difference	-2.79%	2.90%	3.99%	2.97%	-0.4%	7.72%	17.22%	0.63%	0.00%	16.67%
Area: 38 - Fort Bend East										
2016 YTD	1466	\$262,751	\$222,000	\$96	96.7%	2174	435	1492	50	3.2
2017 YTD	1509	\$259,119	\$232,010	\$98	96.0%	2530	579	1593	52	3.9
Difference	43	-\$3,632	\$10,010	\$2	-0.7%	356	144	101	2	0.7
% Difference	2.93%	-1.38%	4.51%	2.08%	-0.7%	16.38%	33.10%	6.77%	4.00%	21.88%
Area: 39 - Montgomery County Northwest										
2016 YTD	1477	\$307,808	\$258,700	\$116	94.1%	2858	962	1535	74	6.1
2017 YTD	1591	\$313,512	\$260,000	\$119	94.0%	3085	1057	1680	73	6.6
Difference	114	\$5,704	\$1,300	\$3	-0.1%	227	95	145	-1	0.5
% Difference	7.72%	1.85%	0.50%	2.59%	-0.1%	7.94%	9.88%	9.45%	-1.35%	8.20%
Area: 40 - Montgomery County Southeast										
2016 YTD	1034	\$273,644	\$243,980	\$103	94.1%	1731	499	1107	75	4.7
2017 YTD	1145	\$289,476	\$254,125	\$108	94.5%	1827	547	1222	72	4.2
Difference	111	\$15,832	\$10,145	\$5	0.4%	96	48	115	-3	-0.5
% Difference	10.74%	5.79%	4.16%	4.85%	0.4%	5.55%	9.62%	10.39%	-4.00%	-10.64%
Area: 41 - Montgomery County Northwest										
2016 YTD	64	\$120,398	\$98,500	\$71	86.0%	108	94	62	188	15.0
2017 YTD	51	\$122,619	\$88,000	\$67	81.7%	103	93	55	227	16.5
Difference	-13	\$2,221	-\$10,500	-\$4	-4.3%	-5	-1	-7	39	1.5
% Difference	-20.31%	1.84%	-10.66%	-5.63%	-5.0%	-4.63%	-1.06%	-11.29%	20.74%	10.00%
Area: 42 - Liberty County										
2016 YTD	90	\$112,401	\$91,000	\$67	92.0%	173	84	87	93	8.8
2017 YTD	111	\$113,834	\$88,500	\$69	89.0%	225	104	120	106	9.0
Difference	21	\$1,433	-\$2,500	\$2	-3.0%	52	20	33	13	0.2
% Difference	23.33%	1.27%	-2.75%	2.99%	-3.3%	30.06%	23.81%	37.93%	13.98%	2.27%
Area: 43 - Walker County										
2016 YTD	281	\$173,762	\$166,000	\$91	94.2%	425	122	288	62	4.4
2017 YTD	311	\$178,563	\$165,000	\$96	94.3%	448	143	315	63	4.2
Difference	30	\$4,801	-\$1,000	\$5	0.1%	23	21	27	1	-0.2
% Difference	10.68%	2.76%	-0.60%	5.49%	0.1%	5.41%	17.21%	9.38%	1.61%	-4.55%
Area: 44 - Polk County										
2016 YTD	338	\$162,332	\$125,000	\$95	88.5%	631	291	336	114	8.2
2017 YTD	341	\$171,973	\$129,900	\$101	87.9%	706	329	357	96	9.5
Difference	3	\$9,641	\$4,900	\$6	-0.6%	75	38	21	-18	1.3
% Difference	0.89%	5.94%	3.92%	6.32%	-0.7%	11.89%	13.06%	6.25%	-15.79%	15.85%
Area: 45 - Angelina County										
2016 YTD	46	\$176,541	\$161,500	\$72	92.6%	84	37	47	75	8.7
2017 YTD	34	\$210,559	\$224,500	\$92	90.7%	72	31	36	67	6.6
Difference	-12	\$34,018	\$63,000	\$20	-1.9%	-12	-6	-11	-8	-2.1
% Difference	-26.09%	19.27%	39.01%	27.78%	-2.1%	-14.29%	-16.22%	-23.40%	-10.67%	-24.14%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area: 46- Jasper County										
2016 YTD	21	\$107,243	\$75,000	\$55	81.6%	57	26	20	127	15.6
2017 YTD	33	\$154,224	\$122,000	\$80	90.0%	93	52	37	101	14.7
Difference	12	\$46,981	\$47,000	\$25	8.4%	36	26	17	-26	-0.9
% Difference	57.14%	43.81%	62.67%	45.45%	10.3%	63.16%	100.00%	85.00%	-20.47%	-5.77%
Area: 47- Newton County										
2016 YTD	1	\$176,000	\$176,000	\$107	88.4%	8	2	1	69	24.0
2017 YTD	2	\$167,500	\$167,500	\$83	90.9%	6	4	3	36	12.0
Difference	1	-\$8,500	-\$8,500	-\$24	2.5%	-2	2	2	-33	-1200.00%
% Difference	100.00%	-4.83%	-4.83%	-22.43%	2.8%	-25.00%	100.00%	200.00%	-47.83%	-50.00%
Area: 48- Tyler County										
2016 YTD	60	\$105,280	\$85,500	\$59	83.3%	124	64	69	127	11.5
2017 YTD	69	\$116,261	\$105,000	\$65	84.7%	144	73	65	118	11.2
Difference	9	\$10,981	\$19,500	\$6	1.4%	20	9	-4	-9	-0.3
% Difference	15.00%	10.43%	22.81%	10.17%	1.7%	16%	14.06%	200.00%	-7.09%	-2.61%
Area: 49- Hardin County										
2016 YTD	29	\$156,728	\$138,000	\$72	85.0%	51	19	30	125	9.9
2017 YTD	43	\$177,148	\$157,000	\$81	91.2%	84	33	47	58	8.6
Difference	14	\$20,420	\$19,000	\$9	6.2%	33	14	17	-67	-1.3
% Difference	48.28%	13.03%	13.77%	12.50%	7.3%	65%	73.68%	200.00%	-53.60%	-13.13%
Area: 50- Orange County										
2016 YTD	14	\$152,329	\$131,450	\$57	87.9%	39	15	15	113	12.6
2017 YTD	30	\$158,766	\$175,750	\$76	93.9%	50	16	36	83	4.6
Difference	16	\$6,437	\$44,300	\$19	6.0%	11	1	21	-30	-8.0
% Difference	114.29%	4.23%	33.70%	33.33%	6.8%	28.21%	6.67%	140.00%	-26.55%	-63.49%
Area: 51- Jefferson County										
2016 YTD	58	\$125,946	\$92,500	\$58	86.9%	120	45	57	81	9.4
2017 YTD	126	\$205,250	\$172,000	\$90	96.2%	228	52	141	49	4.2
Difference	68	\$79,304	\$79,500	\$14	9.3%	108	7	84	-32	-5.2
% Difference	117.24%	62.97%	85.95%	55.17%	10.7%	90.00%	15.56%	147.37%	-39.51%	-55.32%
Area: 52- Liberty County										
2016 YTD	318	\$146,673	\$130,500	\$81	92.1%	593	182	347	69	5.8
2017 YTD	359	\$163,609	\$150,000	\$92	92.4%	645	203	392	72	5.2
Difference	41	\$16,936	\$19,500	\$11	0.3%	52	21	45	3	-0.6
% Difference	12.89%	11.55%	14.94%	13.58%	0.3%	8.77%	11.54%	12.97%	4.35%	-10.34%
Area: 53- Chambers County										
2016 YTD	373	\$240,118	\$231,200	\$102	96.7%	563	131	364	49	4.5
2017 YTD	352	\$268,306	\$254,250	\$111	96.5%	563	154	385	55	4.5
Difference	-21	\$28,188	\$23,050	\$9	-0.2%	0	23	21	6	0
% Difference	-5.63%	11.74%	9.97%	8.82%	-0.2%	0.00%	17.56%	5.77%	12.24%	0.00%
Area: 54- Matagorda County										
2016 YTD	118	\$170,099	\$161,000	\$122	93.1%	247	131	127	107	10.9
2017 YTD	129	\$179,440	\$160,000	\$131	90.7%	277	156	133	102	11.8
Difference	11	\$9,341	-\$1,000	\$9	-2.4%	30	25	6	-5	0.9
% Difference	9.32%	5.49%	-0.62%	7.38%	-2.6%	12.15%	19.08%	4.72%	-4.67%	8.26%
Area: 55- Wharton County										
2016 YTD	118	\$151,003	\$135,000	\$79	89.1%	181	87	134	104	5.1
2017 YTD	132	\$148,694	\$137,500	\$83	89.2%	229	95	150	105	7.0
Difference	14	-\$2,309	\$2,500	\$4	0.1%	48	8	16	1	1.9
% Difference	11.86%	-1.53%	1.85%	5.06%	0.1%	26.52%	9.20%	11.94%	0.96%	37.25%
Area: 56- Colorado County										
2016 YTD	67	\$156,092	\$150,000	\$82	88.4%	133	43	65	99	6.8
2017 YTD	75	\$232,959	\$163,500	\$103	87.9%	126	58	76	102	8.6
Difference	8	\$76,867	\$13,500	\$21	-0.5%	-7	15	11	3	1.8
% Difference	11.94%	49.24%	9.00%	25.61%	-0.6%	-5.26%	34.88%	16.92%	3.03%	26.47%
Area: 57- Austin County										
2016 YTD	122	\$199,911	\$185,000	\$105	93.1%	207	63	118	70	6.0

2017 YTD	155	\$212,337	\$191,325	\$112	92.7%	238	93	149	77	6.8
Difference	33	\$12,426	\$6,325	\$7	-0.4%	31	30	31	7	0.8
% Difference	27.05%	6.22%	3.42%	6.67%	-0.4%	14.98%	47.62%	26.27%	10.00%	13.33%



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Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area: 58- Washington County										
2016 YTD	159	\$193,805	\$169,000	\$101	93.5%	237	71	164	63	4.7
2017 YTD	173	\$215,448	\$188,000	\$106	93.3%	261	70	181	70	4.2
Difference	14	\$21,643	\$19,000	\$5	-0.2%	24	-1	17	7	-0.5
% Difference	8.81%	11.17%	11.24%	4.95%	-0.2%	10.13%	-1.41%	10.37%	11.11%	-10.64%
Area: 59-Burleson County										
2016 YTD	12	\$64,197	\$59,932	\$49	78.5%	25	11	15	236	6.8
2017 YTD	12	\$147,909	\$103,125	\$87	88.2%	32	12	12	78	10.0
Difference	0	\$83,712	\$43,193	\$38	9.7%	7	1	3	-158	3.2
% Difference	0.00%	130.40%	72.07%	77.55%	12.4%	28.00%	9.09%	-20.00%	-66.95%	47.06%
Area: 60-Grimes County										
2016 YTD	67	\$150,120	\$135,000	\$79	90.5%	109	38	68	77	5.0
2017 YTD	80	\$172,319	\$152,000	\$95	91.5%	146	50	87	75	6.9
Difference	13	\$22,199	\$17,000	\$16	1.0%	37	12	19	-2	1.9
% Difference	19.40%	14.79%	12.59%	20.25%	1.1%	33.94%	31.58%	27.94%	-2.60%	38.00%
Area: 61-Brazos County										
2016 YTD	197	\$260,051	\$228,981	\$117	97.3%	291	59	202	56	3.7
2017 YTD	202	\$303,817	\$258,000	\$132	97.2%	354	97	207	58	6.5
Difference	5	\$43,766	\$29,019	\$15	-0.1%	63	38	5	2	2.8
% Difference	2.54%	16.83%	12.67%	12.82%	-0.1%	21.65%	64.41%	2.48%	3.57%	75.68%
Area: 62-Madison County										
2016 YTD	19	\$123,158	\$118,500	\$64	90.2%	31	12	21	78	6.2
2017 YTD	28	\$118,077	\$129,000	\$70	88.9%	49	18	25	70	9.9
Difference	9	-\$5,081	\$10,500	\$6	-1.3%	18	6	4	-8	3.7
% Difference	47.37%	-4.13%	8.86%	9.38%	-1.4%	58.06%	50.00%	19.05%	-10.26%	59.68%
Area: 63-Leon County										
2016 YTD	24	\$137,158	\$134,500	\$79	88.9%	78	39	28	88	20.0
2017 YTD	43	\$142,115	\$139,900	\$76	90.1%	58	33	44	140	5.9
Difference	19	\$4,957	\$5,400	-\$3	1.2%	-20	-6	16	52	-14.1
% Difference	79.17%	3.61%	4.01%	-3.80%	1.3%	-25.64%	-15.38%	57.14%	59.09%	-70.50%
Area: 64-San Jacinto County										
2016 YTD	191	\$188,505	\$125,000	\$97	90.5%	378	151	204	86	7.2
2017 YTD	219	\$191,663	\$144,700	\$100	90.2%	374	165	222	94	6.6
Difference	28	\$3,158	\$19,700	\$3	-0.3%	-4	14	18	8	-0.6
% Difference	14.66%	1.68%	15.76%	3.09%	-0.3%	-1.06%	9.27%	8.82%	9.30%	-8.33%
Area: 65-Calhoun County										
2016 YTD	18	\$149,237	\$106,950	\$103	80.1%	19	15	20	129	8.4
2017 YTD	11	\$122,773	\$110,000	\$149	83.7%	21	13	7	192	14.4
Difference	-7	-\$26,464	\$3,050	\$46	3.6%	2	-2	-13	183.6	6.0
% Difference	-38.89%	-17.73%	2.85%	44.66%	4.5%	11%	-13%	500%	48.84%	71.43%
Area: 66-Victoria County										
2016 YTD	2	\$120,000	\$120,000	\$89	92.9%	10	3	2	135	18.0
2017 YTD	5	\$125,280	\$126,500	\$71	88.6%	13	4	5	41	8.0
Difference	3	\$5,280	\$6,500	-\$18	-4.3%	3	1	3	-94	-10
% Difference	150.00%	4.40%	5.42%	-20.22%	-4.6%	30.00%	33.33%	150.00%	-69.63%	-55.56%
Area: 67-Jackson County										
2016 YTD	4	\$117,125	\$96,750	\$84	83.6%	6	4	3	249	9.0
2017 YTD	5	\$48,800	\$15,000	\$45	78.6%	20	10	7	56	24.0
Difference	1	-\$68,325	-\$81,750	-\$39	-5.0%	14	6	4	-193	15.0
% Difference	25.00%	-58.34%	-84.50%	-46.43%	-6.0%	0%	150%	0%	-77.51%	166.67%
Area: 68-Lavaca County										
2016 YTD	13	\$113,300	\$109,900	\$75	87.5%	26	10	12	85	10.4
2017 YTD	15	\$98,724	\$85,000	\$63	89.3%	28	10	20	75	7.6
Difference	2	-\$14,576	-\$24,900	-\$12	1.8%	2	0	8	-10	-2.8
% Difference	15.38%	-12.86%	-22.66%	-16.00%	2.1%	7.69%	0.00%	66.67%	-11.76%	-26.92%
Area: 69-Fayette County										
2016 YTD	24	\$152,242	\$162,250	\$85	85.7%	46	21	21	95	10.2
2017 YTD	40	\$191,891	\$171,500	\$97	90.3%	56	26	38	113	6.2

Difference	16	\$39,649	\$9,250	\$12	4.6%	10	5	17	18	-4
% Difference	66.67%	26.04%	5.70%	14.12%	5.4%	21.74%	23.81%	80.95%	18.95%	-39.22%



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Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area: 70-Lee County										
2016 YTD	11	\$135,936	\$125,000	\$75	92.2%	13	4	11	103	4.3
2017 YTD	16	\$159,993	\$174,000	\$92	87.9%	19	6	18	82	4.7
Difference	5	\$24,057	\$49,000	\$17	-4.3%	6	2	7	-21	0.4
% Difference	45.45%	17.70%	39.20%	22.67%	-4.7%	46%	50%	100%	-20%	9%
Area: 71-Milam County										
2017 YTD	2	\$84,150	\$84,150	\$62	86.3%	6	2	4	48	3.0
Area: 72-Robertson County										
2016 YTD	8	\$275,863	\$244,950	\$127	93.7%	10	6	9	102	4.0
2017 YTD	6	\$156,000	\$145,500	\$88	86.9%	16	8	8	64	9.3
Difference	-2	-\$119,863	-\$99,450	-\$39	-6.8%	6	2	-1	-38	5.3
% Difference	-25.00%	-43.45%	-40.60%	-30.71%	-7.3%	60%	33%	-11%	-37.25%	132.50%
Area: 73-Limestone County										
2016 YTD	7	\$157,286	\$197,000	\$101	89.6%	18	11	7	140	14.0
2017 YTD	9	\$148,611	\$150,000	\$105	88.0%	19	14	9	162	13.1
Difference	2	-\$8,675	-\$47,000	\$4	-1.6%	1	3	2	22	-0.9
% Difference	28.57%	-5.52%	-23.86%	3.96%	-1.8%	5.56%	27.27%	28.57%	15.71%	-6.43%
Area: 74-Freestone County										
2016 YTD	1	\$89,000	\$89,000	\$61	100.0%	2	1	1	34	12.0
2017 YTD	3	\$123,333	\$112,500	\$78	91.5%	9	5	3	85	24.0
Difference	2	\$34,333	\$23,500	\$17	-8.5%	7	4	2	51	12.0
% Difference	200.00%	38.58%	26.40%	27.87%	-8.5%	100.00%	400.00%	200.00%	150.00%	100.00%
Area: 75-Anderson County										
2016 YTD	1	\$500,000	\$500,000	\$71	100.0%	5	1	1	10	24.0
2017 YTD	3	\$84,000	\$90,000	\$70	90.3%	10	6	3	71	30.0
Difference	2	-\$416,000	-\$410,000	-\$1	-9.7%	5	5	2	61	6.0
% Difference	200.00%	-83.20%	-82.00%	-1.41%	-9.7%	100.00%	500.00%	200.00%	610.00%	25.00%
Area: 76-Cherokee County										
2016 YTD	1	\$105,000	\$105,000	\$31	70.5%	3	1	1	26	12.0
2017 YTD	2	\$146,250	\$146,250	\$39	67.7%	5	1	2	38	12.0
Difference	1	\$41,250	\$41,250	\$8	-2.8%	-21	0	1	-22	0.0
% Difference	100.00%	39.29%	39.29%	25.81%	-4.0%	66.67%	0.00%	100.00%	-11.84%	0.00%
Area: 77-Nacogdoches County										
2016 YTD	8	\$119,703	\$95,313	\$57	84.7%	12	6	7	76	6.7
2017 YTD	5	\$200,600	\$171,000	\$94	92.0%	23	9	6	67	12.0
Difference	-3	\$80,897	\$75,687	\$37	7.3%	11	3	-1	-9	5.3
% Difference	-37.50%	67.58%	79.41%	64.91%	8.6%	91.67%	50.00%	-14.29%	-11.84%	79.10%
Area: 79-Sabine County										
2016 YTD	5	\$142,560	\$34,000	\$74	78.4%	7	4	6	38	6.0
2017 YTD	2	\$152,000	\$152,000	\$79	83.4%	11	3	2	42	12.0
Difference	-3	\$9,440	\$118,000	\$5	5.0%	4	-1	-4	4	6
% Difference	-60.00%	6.62%	347.06%	6.76%	6.4%	100.00%	-25.00%	300.00%	10.53%	100.00%