

Houston Area Single-Family Residential Market by Area for December 2017

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Data computations 2018 Better Homes and Gardens Real Estate Gary Greene

Year	Closed Listings	Average Price	Median Price	Price Per Sq Ft	Close to OL Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area 1- Atascocita										
2016 YTD	3218	\$223,256	\$197,950	\$91	96.0%	4623	756	3,147	50	2.8
2017 YTD	3250	\$230,190	\$208,000	\$93	95.7%	5046	921	3268	52	3.0
Difference	32	\$6,934	\$10,050	\$2	-0.3%	423	165	121	2	0.2
% Difference	0.99%	3.11%	5.08%	2.20%	-0.3%	9.15%	21.83%	3.84%	4.00%	7.14%
Area 2- East										
2016 YTD	2275	\$142,877	\$137,000	\$78	95.7%	3250	545	2244	49	3.0
2017 YTD	2455	\$152,764	\$150,000	\$85	95.2%	3552	593	2,487	52	2.6
Difference	180	\$9,887	\$13,000	\$7	-0.5%	302	48	243	3	-0.4
% Difference	7.91%	6.92%	9.49%	8.97%	-0.5%	9.29%	8.81%	10.83%	6.12%	-13.33%
Area 3- Southeast										
2016 YTD	1,843	\$154,390	\$150,000	\$83	96.2%	2,546	343	1,793	42	2.5
2017 YTD	1,974	\$160,766	\$160,000	\$88	96.1%	2,812	410	2,036	45	2.0
Difference	131	\$6,376	\$10,000	\$5	-0.1%	266	67	243	3	-0.5
% Difference	7.11%	4.13%	6.67%	6.02%	-0.1%	10.45%	19.53%	13.55%	7.14%	-20.00%
Area 4- South										
2016 YTD	644	\$217,627	\$190,250	\$120	94.1%	1119	224	640	56	4.2
2017 YTD	690	\$229,712	\$220,000	\$130	93.7%	1257	239	700	53	4.3
Difference	46	\$12,085	\$29,750	\$10	-0.4%	138	15	60	-3	0.1
% Difference	7.14%	5.55%	15.64%	8.33%	-0.4%	12.33%	6.70%	9.38%	-5.36%	2.38%
Area 5- Brazoria										
2016 YTD	4197	\$236,733	\$220,000	\$102	96.3%	5632	904	4,147	48	3
2017 YTD	4371	\$243,069	\$230,000	\$108	95.9%	6092	1063	4,394	52	3
Difference	174	\$6,336	\$10,000	\$6	-0.4%	460	159	247	4	-0.1
% Difference	4.15%	2.68%	4.55%	5.88%	-0.4%	8.17%	17.59%	5.96%	8.33%	-3.57%
Area 6- Pasadena										
2016 YTD	1370	\$165,884	\$153,550	\$90	96.6%	1688	177	1350	37	1.7
2017 YTD	1309	\$177,472	\$165,000	\$96	96.1%	1626	175	1302	35	1.4
Difference	-61	\$11,588	\$11,450	\$6	-0.5%	-62	-2	-48	-2	-0.3
% Difference	-4.45%	6.99%	7.46%	6.67%	-0.5%	-3.67%	-1.13%	-3.56%	-5.41%	-17.65%
Area 7- Clear Lake										
2016 YTD	1997	\$235,836	\$210,000	\$101	96.6%	2511	346	1958	41	1.9
2017 YTD	1976	\$251,740	\$223,000	\$106	96.3%	2660	371	1992	42	1.9
Difference	-21	\$15,904	\$13,000	\$5	-0.3%	149	25	34	1	0
% Difference	-1.05%	6.74%	6.19%	4.95%	-0.3%	5.93%	7.23%	1.74%	2.44%	0.00%
Area 8- Bear Creek										
2016 YTD	2040	\$212,270	\$192,000	\$90	96.8%	2970	413	2008	38	2.3
2017 YTD	2219	\$212,949	\$195,700	\$91	96.7%	3130	427	2230	42	1.8
Difference	179	\$679	\$3,700	\$1	-0.1%	160	14	222	4	-0.5
% Difference	8.77%	0.32%	1.93%	1.11%	-0.1%	5.39%	3.39%	11.06%	10.53%	-21.74%
Area 9- The Heights										
2016 YTD	2868	\$425,541	\$389,900	\$208	94.4%	5351	1,196	2,867	63	4.1
2017 YTD	2917	\$438,853	\$399,000	\$217	95.1%	5252	1,093	2972	55	3.9
Difference	49	\$13,312	\$9,100	\$9	0.7%	-99	-103	105	-8	-0.2
% Difference	1.71%	3.13%	2.33%	4.33%	0.7%	-1.85%	-8.61%	3.66%	-12.70%	-4.88%
Area 10- Hempstead East										
2016 YTD	2174	\$229,662	\$210,000	\$94	96.2%	3121	453	2,132	43	2.2
2017 YTD	2207	\$238,194	\$217,350	\$95	95.7%	3253	502	2192	44	2.2
Difference	33	\$8,532	\$7,350	\$1	-0.5%	132	49	60	1	0
% Difference	1.52%	3.72%	3.50%	1.06%	-0.5%	4.23%	10.82%	2.81%	2.33%	0.00%
Area 11- Near North										
2016 YTD	777	\$149,215	\$138,500	\$80	96.5%	1061	138	777	42	2.0
2017 YTD	825	\$157,309	\$145,000	\$84	96.1%	1124	149	843	41	1.9
Difference	48	\$8,094	\$6,500	\$4	-0.4%	63	11	66	-1	-0.1
% Difference	6.18%	5.42%	4.69%	5.00%	-0.4%	5.94%	7.97%	8.49%	-2.38%	-5.00%

Year		Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area: 12- North		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	2075	\$157,701	\$149,990	\$81	96.7%	2780	355	2030	44	2.1
2017	YTD	1962	\$166,038	\$154,000	\$84	96.7%	2785	401	1991	45	2.1
	Difference	-113	\$8,337	\$4,010	\$3	0.0%	5	46	-39	1	0
	% Difference	-5.45%	5.29%	2.67%	3.70%	0.0%	0.18%	12.96%	-1.92%	2.27%	0.00%
Area: 13- Northwest		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	2970	\$211,889	\$184,900	\$83	96.1%	4658	759	2945	46	3.0
2017	YTD	3076	\$214,720	\$189,500	\$86	95.6%	4743	836	3096	52	2.6
	Difference	106	\$2,831	\$4,600	\$3	-0.5%	85	77	151	6	-0.4
	% Difference	3.57%	1.34%	2.49%	3.61%	-0.5%	1.82%	10.14%	5.13%	13.04%	-13.33%
Area: 14- Far Northwest		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	2801	\$292,222	\$235,000	\$104	94.6%	4460	967	2774	64	3.5
2017	YTD	2656	\$302,740	\$243,000	\$107	95.0%	4172	891	2620	63	3.0
	Difference	-145	\$10,518	\$8,000	\$3	0.4%	-288	-76	-154	-1	-0.5
	% Difference	-5.18%	3.60%	3.40%	2.88%	0.4%	-6.46%	-7.86%	-5.55%	-1.56%	-14.29%
Area: 15- Montgomery County Southwest		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	4332	\$331,988	\$269,067	\$117	94.6%	7325	1,583	4,255	59	4.0
2017	YTD	4732	\$341,410	\$273,777	\$121	95.0%	7934	1,648	4,818	57	3.4
	Difference	400	\$9,422	\$4,710	\$4	0.4%	609	65	563	-2	-0.6
	% Difference	9.23%	2.84%	1.75%	3.42%	0.4%	8.31%	4.11%	13.23%	-3.39%	-15.00%
Area: 16- Central Inner Loop		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	972	\$789,203	\$549,450	\$254	93.7%	1952	510	962	75	5.2
2017	YTD	907	\$814,727	\$562,750	\$264	94.1%	2030	492	902	66	5.8
	Difference	-65	\$25,524	\$13,300	\$10	0.4%	78	-18	-60	-9	0.6
	% Difference	-6.69%	3.23%	2.42%	3.94%	0.4%	4.00%	-3.53%	-6.24%	-12.00%	11.54%
Area: 17- Southwest Inner Loop		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	1060	\$901,793	\$811,120	\$281	93.9%	1917	449	1052	58	3.9
2017	YTD	1082	\$955,725	\$835,000	\$294	94.2%	2190	477	1077	54	4.8
	Difference	22	\$53,932	\$23,880	\$13	0.3%	273	28	25	-4	0.9
	% Difference	2.08%	5.98%	2.94%	4.63%	0.3%	14.24%	6.24%	2.38%	-6.90%	23.08%
Area: 18- South Central		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	226	\$149,885	\$124,000	\$87	98.6%	339	35	232	35	1.7
2017	YTD	251	\$156,391	\$137,000	\$90	96.9%	395	53	265	34	2.6
	Difference	25	\$6,506	\$13,000	\$3	-1.7%	56	18	33	-1	0.9
	% Difference	11.06%	4.34%	10.48%	3.45%	-1.7%	16.52%	51.43%	14.22%	-2.86%	52.94%
Area: 19- Montgomery County Northeast		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	1252	\$208,335	\$178,070	\$96	94.7%	1964	418	1233	64	4.5
2017	YTD	1438	\$219,739	\$196,000	\$100	94.7%	2265	469	1456	64	3.6
	Difference	186	\$11,404	\$17,930	\$4	0.0%	301	51	223	0	-0.9
	% Difference	14.86%	5.47%	10.07%	4.17%	0.0%	15.33%	12.20%	18.09%	0.00%	-20.00%
Area: 20- Bellaire South		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	1001	\$285,010	\$270,000	\$133	94.1%	1834	326	986	49	3.5
2017	YTD	1009	\$281,569	\$255,000	\$130	93.7%	2119	388	1021	47	4.9
	Difference	8	-\$3,441	-\$15,000	-\$3	-0.4%	285	62	35	-2	1.4
	% Difference	0.80%	-1.21%	-5.56%	-2.26%	-0.4%	15.54%	19.02%	3.55%	-4.08%	40.00%
Area: 21- Bellaire West		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	180	\$218,672	\$179,000	\$105	96.3%	297	49	182	44	3.5
2017	YTD	205	\$222,787	\$194,000	\$111	94.3%	364	62	201	43	2.8
	Difference	25	\$4,115	\$15,000	\$6	-2.0%	67	13	19	-1	-0.7
	% Difference	13.89%	1.88%	8.38%	5.71%	-2.1%	22.56%	26.53%	10.44%	-2.27%	-20.00%
Area: 22 - Central West		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	454	\$926,647	\$667,500	\$248	92.9%	1018	284	443	72	6.4
2017	YTD	509	\$900,702	\$650,000	\$245	93.2%	1038	281	514	72	5.2
	Difference	55	-\$25,945	-\$17,500	-\$3	0.3%	20	-3	71	0	-1.2
	% Difference	12.11%	-2.80%	-2.62%	-1.21%	0.3%	1.96%	-1.06%	16.03%	0.00%	-18.75%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area: 23- Memorial										
2016 YTD	624	\$1,102,957	\$766,750	\$275	92.5%	1267	321	624	63	4.4
2017 YTD	662	\$1,141,307	\$815,000	\$275	92.9%	1360	314	673	60	5.1
Difference	38	\$38,350	\$48,250	\$0	0.4%	93	-7	49	-3	0.7
% Difference	6.09%	3.48%	6.29%	0.00%	0.4%	7.34%	-2.18%	7.85%	-4.76%	15.91%
Area: 24 - Spring Branch										
2016 YTD	1087	\$430,772	\$340,000	\$173	93.5%	2104	487	1066	66	4.9
2017 YTD	1226	\$425,759	\$340,000	\$178	94.5%	2220	490	1230	64	4.5
Difference	139	-\$5,013	\$0	\$5	1.0%	116	3	164	-2	-0.4
% Difference	12.79%	-1.16%	0.00%	2.89%	1.1%	5.51%	0.62%	15.38%	-3.03%	-8.16%
Area: 25- Far West										
2016 YTD	3989	\$231,285	\$195,000	\$96	95.9%	5603	897	3937	53	2.6
2017 YTD	4034	\$238,930	\$205,000	\$100	95.7%	5905	1041	4,083	56	3.0
Difference	45	\$7,645	\$10,000	\$4	-0.2%	302	144	146	3	0.4
% Difference	1.13%	3.31%	5.13%	4.17%	-0.2%	5.39%	16.05%	3.71%	5.66%	15.38%
Area: 26- Waller County										
2016 YTD	325	\$263,774	\$226,000	\$103	92.7%	539	151	318	77	6.2
2017 YTD	386	\$248,742	\$228,700	\$107	93.4%	591	167	392	80	4.2
Difference	61	-\$15,032	\$2,700	\$4	0.7%	52	16	74	3	-2
% Difference	18.77%	-5.70%	1.19%	3.88%	0.8%	9.65%	10.60%	23.27%	3.90%	-32.26%
Area: 28- Alief Area										
2016 YTD	641	\$160,784	\$151,000	\$84	97.2%	853	100	615	41	2.0
2017 YTD	613	\$166,580	\$155,000	\$88	97.0%	846	103	602	37	1.9
Difference	-28	\$5,796	\$4,000	\$4	-0.2%	-7	3	-13	-4	-0.1
% Difference	-4.37%	3.60%	2.65%	4.76%	-0.2%	-0.82%	3.00%	-2.11%	-9.76%	-5.00%
Area: 29 - Fort Bend - Sugar Land Stafford										
2016 YTD	1733	\$373,980	\$317,000	\$123	95.5%	2984	542	1711	51	3.5
2017 YTD	1852	\$366,422	\$310,500	\$124	95.0%	3340	655	1840	53	3.9
Difference	119	-\$7,558	-\$6,500	\$1	-0.5%	356	113	129	2	0.4
% Difference	6.87%	-2.02%	-2.05%	0.81%	-0.5%	11.93%	20.85%	7.54%	3.92%	11.43%
Area: 30 - Fort Bend East - Missouri City										
2016 YTD	2412	\$281,736	\$258,000	\$106	94.7%	4062	882	2383	67	4.6
2017 YTD	2863	\$304,159	\$275,000	\$110	94.4%	4515	1035	2877	71	4.0
Difference	451	\$22,423	\$17,000	\$4	-0.3%	453	153	494	4	-0.6
% Difference	18.70%	7.96%	6.59%	3.77%	-0.3%	11.15%	17.35%	20.73%	5.97%	-13.04%
Area: 31-West										
2016 YTD	793	\$379,179	\$325,000	\$140	94.7%	1519	303	790	51	4.2
2017 YTD	839	\$395,273	\$336,500	\$142	94.3%	1679	349	822	55	4.3
Difference	46	\$16,094	\$11,500	\$2	-0.4%	160	46	32	4	0.1
% Difference	5.80%	4.24%	3.54%	1.43%	-0.4%	10.53%	15.18%	4.05%	7.84%	2.38%
Area: 32- Far NE										
2016 YTD	1224	\$278,112	\$239,900	\$101	96.3%	1744	271	1195	44	2.3
2017 YTD	1187	\$276,866	\$242,350	\$101	95.7%	1782	295	1175	46	2.4
Difference	-37	-\$1,246	\$2,450	\$0	-0.6%	38	24	-20	2	0.1
% Difference	-3.02%	-0.45%	1.02%	0.00%	-0.6%	2.18%	8.86%	-1.67%	4.55%	4.35%
Area: 33- Galveston										
2016 YTD	5198	\$250,283	\$218,000	\$117	95.3%	7281	1,442	5,131	55	3.2
2017 YTD	5081	\$268,577	\$235,000	\$125	95.0%	7545	1,589	5,095	57	3.3
Difference	-117	\$18,294	\$17,000	\$8	-0.3%	264	147	-36	2	0.1
% Difference	-2.25%	7.31%	7.80%	6.84%	-0.3%	3.63%	10.19%	-0.70%	3.64%	3.12%
Area: 34- Aldine Westfield										
2016 YTD	217	\$119,887	\$115,500	\$76	94.4%	306	48	214	46	2.9
2017 YTD	260	\$128,354	\$128,000	\$80	95.5%	382	57	270	35	2.0
Difference	43	\$8,467	\$12,500	\$4	1.1%	76	9	56	-11	-0.9
% Difference	19.82%	7.06%	10.82%	5.26%	1.2%	24.84%	18.75%	26.17%	-23.91%	-31.03%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area: 35 - Hempstead West										
2016 YTD	2104	\$272,747	\$238,675	\$102	95.4%	3077	546	2050	52	3.2
2017 YTD	2297	\$283,205	\$246,000	\$106	95.1%	3322	639	2347	58	2.7
Difference	193	\$10,458	\$7,325	\$4	-0.3%	245	93	297	6	-0.5
% Difference	9.17%	3.83%	3.07%	3.92%	-0.3%	7.96%	17.03%	14.49%	11.54%	-15.63%
Area: 36 - South Katy Area										
2016 YTD	3364	\$340,216	\$310,000	\$112	94.9%	5257	959	3297	55	2.5
2017 YTD	2935	\$341,073	\$308,700	\$113	95.2%	4852	867	2951	52	2.9
Difference	-429	\$857	-\$1,300	\$1	0.3%	-405	-92	-346	-3	0.4
% Difference	-12.75%	0.25%	-0.42%	0.89%	0.3%	-7.70%	-9.59%	-10.49%	-5.45%	16.00%
Area: 37 - Fort Bend West										
2016 YTD	2913	\$269,868	\$242,000	\$101	95.3%	4238	774	2851	61	2.9
2017 YTD	2837	\$277,183	\$250,000	\$104	94.8%	4529	898	2860	62	3.4
Difference	-76	\$7,315	\$8,000	\$3	-0.5%	291	124	9	1	0.5
% Difference	-2.61%	2.71%	3.31%	2.97%	-0.5%	6.87%	16.02%	0.32%	1.64%	17.24%
Area: 38 - Fort Bend East										
2016 YTD	1941	\$262,020	\$224,000	\$96	96.5%	2753	443	1901	51	2.8
2017 YTD	1988	\$255,607	\$226,000	\$98	95.7%	3091	557	2030	55	2.8
Difference	47	-\$6,413	\$2,000	\$2	-0.8%	338	114	129	4	0
% Difference	2.42%	-2.45%	0.89%	2.08%	-0.8%	12.28%	25.73%	6.79%	7.84%	0.00%
Area: 39 - Montgomery County Northwest										
2016 YTD	1917	\$306,668	\$257,281	\$116	93.8%	3523	956	1903	76	5.7
2017 YTD	2093	\$309,233	\$258,000	\$118	94.0%	3716	1016	2101	75	4.8
Difference	176	\$2,565	\$719	\$2	0.2%	193	60	198	-1	-0.9
% Difference	9.18%	0.84%	0.28%	1.72%	0.2%	5.48%	6.28%	10.40%	-1.32%	-15.79%
Area: 40 - Montgomery County Southeast										
2016 YTD	1435	\$275,461	\$249,401	\$103	93.8%	2175	504	1430	76	4.3
2017 YTD	1572	\$287,402	\$254,325	\$108	94.5%	2294	526	1564	73	3.6
Difference	137	\$11,941	\$4,924	\$5	0.7%	119	22	134	-3	-0.7
% Difference	9.55%	4.33%	1.97%	4.85%	0.7%	5.47%	4.37%	9.37%	-3.95%	-16.28%
Area: 41 - Montgomery County Northwest										
2016 YTD	79	\$130,485	\$105,000	\$75	86.9%	129	93	76	179	12.6
2017 YTD	72	\$126,756	\$99,000	\$69	84.3%	123	89	75	223	11.3
Difference	-7	-\$3,729	-\$6,000	-\$6	-2.6%	-6	-4	-1	44	-1.3
% Difference	-8.86%	-2.86%	-5.71%	-8.00%	-3.0%	-4.65%	-4.30%	-1.32%	24.58%	-10.32%
Area: 42 - Liberty County										
2016 YTD	112	\$115,107	\$90,100	\$68	91.6%	219	84	105	104	10.1
2017 YTD	152	\$119,577	\$89,500	\$71	88.6%	246	95	155	108	3.9
Difference	40	\$4,470	-\$600	\$3	-3.0%	27	11	50	4	-6.2
% Difference	35.71%	3.88%	-0.67%	4.41%	-3.3%	12.33%	13.10%	47.62%	3.85%	-61.39%
Area: 43 - Walker County										
2016 YTD	361	\$174,043	\$167,000	\$91	93.9%	530	124	363	67	4.5
2017 YTD	400	\$176,226	\$165,000	\$95	93.9%	552	137	398	65	3.2
Difference	39	\$2,183	-\$2,000	\$4	0.0%	22	13	35	-2	-1.3
% Difference	10.80%	1.25%	-1.20%	4.40%	0.0%	4.15%	10.48%	9.64%	-2.99%	-28.89%
Area: 44 - Polk County										
2016 YTD	443	\$165,856	\$127,000	\$95	88.1%	778	290	425	109	7.5
2017 YTD	448	\$169,843	\$135,000	\$100	87.7%	865	323	460	99	7.6
Difference	5	\$3,987	\$8,000	\$5	-0.4%	87	33	35	-10	0.1
% Difference	1.13%	2.40%	6.30%	5.26%	-0.5%	11.18%	11.38%	8.24%	-9.17%	1.33%
Area: 45 - Angelina County										
2016 YTD	28	\$114,382	\$84,200	\$59	83.3%	80	29	28	120	18.9
2017 YTD	50	\$175,131	\$129,250	\$88	90.1%	108	48	51	114	8.4
Difference	22	\$60,749	\$45,050	\$29	6.8%	28	19	23	-6	-10.5
% Difference	78.57%	53.11%	53.50%	49.15%	8.2%	35.00%	65.52%	82.14%	-5.00%	-55.56%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory	
Area: 46- Jasper County											
2016	YTD	25	\$106,948	\$75,000	\$55	82.8%	72	28	26	125	17.3
2017	YTD	42	\$159,823	\$130,500	\$83	89.8%	108	49	49	115	10.7
	Difference	17	\$52,875	\$55,500	\$28	7.0%	36	21	23	-10	-6.6
	% Difference	68.00%	49.44%	74.00%	50.91%	8.5%	50.00%	75.00%	88.46%	-8.00%	-38.15%
Area: 47- Newton County											
2016	YTD	1	\$176,000	\$176,000	\$107	88.4%	8	2	1	69	48.0
2017	YTD	4	\$158,000	\$167,500	\$90	95.8%	8	3	4	48	6.0
	Difference	3	-\$18,000	-\$8,500	-\$17	7.4%	0	1	3	-21	-4200.00%
	% Difference	300.00%	-10.23%	-4.83%	-15.89%	8.4%	0.00%	50.00%	300.00%	-30.43%	-87.50%
Area: 48- Tyler County											
2016	YTD	82	\$106,946	\$95,000	\$61	83.5%	155	68	88	126	11.0
2017	YTD	91	\$115,889	\$110,000	\$66	85.3%	163	70	89	118	7.4
	Difference	9	\$8,943	\$15,000	\$5	1.8%	8	2	1	-8	-3.6
	% Difference	10.98%	8.36%	15.79%	8.20%	2.2%	5%	2.94%	200.00%	-6.35%	-32.73%
Area: 49- Hardin County											
2016	YTD	35	\$156,461	\$138,000	\$72	86.8%	64	22	33	112	11.0
2017	YTD	62	\$180,192	\$156,000	\$83	91.7%	96	31	62	78	3.5
	Difference	27	\$23,731	\$18,000	\$11	4.9%	32	9	29	-34	-7.5
	% Difference	77.14%	15.17%	13.04%	15.28%	5.6%	50%	40.91%	200.00%	-30.36%	-68.18%
Area: 50- Orange County											
2016	YTD	23	\$150,383	\$165,200	\$69	88.8%	48	17	22	123	12.0
2017	YTD	46	\$160,367	\$172,500	\$79	94.1%	61	15	47	83	2.9
	Difference	23	\$9,984	\$7,300	\$10	5.3%	13	-2	25	-40	-9.1
	% Difference	100.00%	6.64%	4.42%	14.49%	6.0%	27.08%	-11.76%	113.64%	-32.52%	-75.83%
Area: 51- Jefferson County											
2016	YTD	78	\$143,860	\$110,000	\$63	88.7%	155	46	82	70	6.8
2017	YTD	181	\$194,243	\$163,757	\$86	95.4%	261	50	176	55	2.1
	Difference	103	\$50,383	\$53,757	\$14	6.7%	106	4	94	-15	-4.7
	% Difference	132.05%	35.02%	48.87%	36.51%	7.6%	68.39%	8.70%	114.63%	-21.43%	-69.12%
Area: 52- Liberty County											
2016	YTD	450	\$148,107	\$130,500	\$80	91.8%	752	185	456	71	5.0
2017	YTD	493	\$161,828	\$150,000	\$90	92.0%	804	198	497	70	4.2
	Difference	43	\$13,721	\$19,500	\$10	0.2%	52	13	41	-1	-0.8
	% Difference	9.56%	9.26%	14.94%	12.50%	0.2%	6.91%	7.03%	8.99%	-1.41%	-16.00%
Area: 53- Chambers County											
2016	YTD	479	\$240,540	\$230,000	\$102	96.0%	669	137	456	52	3.6
2017	YTD	515	\$263,048	\$250,000	\$110	96.4%	712	149	535	60	2.9
	Difference	36	\$22,508	\$20,000	\$8	0.4%	43	12	79	8	-0.7
	% Difference	7.52%	9.36%	8.70%	7.84%	0.4%	6.43%	8.76%	17.32%	15.38%	-19.44%
Area: 54- Matagorda County											
2016	YTD	150	\$169,635	\$160,000	\$124	91.6%	316	134	155	112	11.6
2017	YTD	171	\$176,842	\$153,750	\$131	90.7%	353	152	173	93	9.4
	Difference	21	\$7,207	-\$6,250	\$7	-0.9%	37	18	18	-19	-2.2
	% Difference	14.00%	4.25%	-3.91%	5.65%	-1.0%	11.71%	13.43%	11.61%	-16.96%	-18.97%
Area: 55- Wharton County											
2016	YTD	175	\$150,920	\$130,000	\$81	89.2%	249	84	172	103	6.0
2017	YTD	208	\$154,499	\$140,000	\$86	90.3%	322	97	207	93	6.1
	Difference	33	\$3,579	\$10,000	\$5	1.1%	73	13	35	-10	0.1
	% Difference	18.86%	2.37%	7.69%	6.17%	1.2%	29.32%	15.48%	20.35%	-9.71%	1.67%
Area: 56- Colorado County											
2016	YTD	86	\$155,057	\$147,500	\$79	87.2%	162	46	88	105	6.8
2017	YTD	93	\$220,880	\$163,500	\$102	87.7%	160	57	94	107	7.1
	Difference	7	\$65,823	\$16,000	\$23	0.5%	-2	11	6	2	0.3
	% Difference	8.14%	42.45%	10.85%	29.11%	0.6%	-1.23%	23.91%	6.82%	1.90%	4.41%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area: 57 - Austin County										
2016 YTD	154	\$200,673	\$185,000	\$105	92.4%	263	70	152	73	7.0
2017 YTD	202	\$214,722	\$194,900	\$113	92.7%	288	91	199	83	4.4
Difference	48	\$14,049	\$9,900	\$8	0.3%	25	21	47	10	-2.6
% Difference	31.17%	7.00%	5.35%	7.62%	0.3%	9.51%	30.00%	30.92%	13.70%	-37.14%
Area: 58 - Washington County										
2016 YTD	209	\$201,821	\$169,500	\$103	93.4%	288	71	209	66	3.7
2017 YTD	214	\$212,742	\$185,000	\$108	93.3%	309	69	220	70	3.5
Difference	5	\$10,921	\$15,500	\$5	-0.1%	21	-2	11	4	-0.2
% Difference	2.39%	5.41%	9.14%	4.85%	-0.1%	7.29%	-2.82%	5.26%	6.06%	-5.41%
Area: 59 - Burleson County										
2016 YTD	18	\$71,742	\$64,000	\$57	81.8%	31	10	19	174	4.7
2017 YTD	17	\$124,342	\$88,000	\$83	85.3%	38	12	21	92	4.2
Difference	-1	\$52,600	\$24,000	\$26	3.5%	7	2	3	-82	-0.5
% Difference	-5.56%	73.32%	37.50%	45.61%	4.3%	22.58%	20.00%	10.53%	-47.13%	-10.64%
Area: 60 - Grimes County										
2016 YTD	81	\$156,234	\$137,500	\$82	90.4%	137	39	82	78	5.8
2017 YTD	102	\$164,474	\$141,950	\$92	91.1%	185	50	107	74	5.2
Difference	21	\$8,240	\$4,450	\$10	0.7%	48	11	25	-4	-0.6
% Difference	25.93%	5.27%	3.24%	12.20%	0.8%	35.04%	28.21%	30.49%	-5.13%	-10.34%
Area: 61 - Brazos County										
2016 YTD	249	\$263,516	\$231,212	\$119	98.2%	356	62	249	53	3.6
2017 YTD	267	\$295,160	\$258,000	\$130	96.7%	432	102	264	58	4.9
Difference	18	\$31,644	\$26,788	\$11	-1.5%	76	40	15	5	1.3
% Difference	7.23%	12.01%	11.59%	9.24%	-1.5%	21.35%	64.52%	6.02%	9.43%	36.11%
Area: 62 - Madison County										
2016 YTD	25	\$131,896	\$120,000	\$70	90.9%	45	13	26	77	9.1
2017 YTD	32	\$131,036	\$130,000	\$74	89.5%	60	20	33	65	9.0
Difference	7	-\$860	\$10,000	\$4	-1.4%	15	7	7	-12	-0.1
% Difference	28.00%	-0.65%	8.33%	5.71%	-1.5%	33.33%	53.85%	26.92%	-15.58%	-1.10%
Area: 63 - Leon County										
2016 YTD	38	\$154,610	\$139,000	\$83	88.4%	96	41	37	109	14.2
2017 YTD	51	\$132,693	\$129,000	\$74	89.8%	71	32	50	134	6.1
Difference	13	-\$21,917	-\$10,000	-\$9	1.4%	-25	-9	13	25	-8.1
% Difference	34.21%	-14.18%	-7.19%	-10.84%	1.6%	-26.04%	-21.95%	35.14%	22.94%	-57.04%
Area: 64 - San Jacinto County										
2016 YTD	252	\$183,122	\$135,000	\$97	90.0%	464	149	250	84	6.5
2017 YTD	278	\$190,660	\$142,500	\$102	90.2%	466	157	277	94	5.7
Difference	26	\$7,538	\$7,500	\$5	0.2%	2	8	27	10	-0.8
% Difference	10.32%	4.12%	5.56%	5.15%	0.2%	0.43%	5.37%	10.80%	11.90%	-12.31%
Area: 65 - Calhoun County										
2016 YTD	22	\$144,603	\$119,450	\$98	82.3%	26	14	25	136	7.6
2017 YTD	13	\$144,923	\$112,500	\$153	85.2%	24	14	10	183	15.7
Difference	-9	\$320	-\$6,950	\$55	2.9%	-2	0	-15	175.4	8.1
% Difference	-40.91%	0.22%	-5.82%	56.12%	3.5%	-8%	0%	500%	34.56%	106.58%
Area: 66 - Victoria County										
2016 YTD	3	\$124,333	\$133,000	\$94	92.9%	17	3	3	143	12.0
2017 YTD	6	\$143,400	\$135,200	\$78	89.1%	15	4	6	48	4.0
Difference	3	\$19,067	\$2,200	-\$16	-3.8%	-2	1	3	-95	-8
% Difference	100.00%	15.34%	1.65%	-17.02%	-4.1%	-11.76%	33.33%	100.00%	-66.43%	-66.67%
Area: 67 - Jackson County										
2016 YTD	5	\$135,700	\$130,000	\$99	85.2%	10	4	4	204	12.0
2017 YTD	9	\$95,667	\$85,000	\$83	86.0%	22	10	8	51	10.7
Difference	4	-\$40,033	-\$45,000	-\$16	0.8%	12	6	4	-153	-1.3
% Difference	80.00%	-29.50%	-34.62%	-16.16%	0.9%	0%	150%	0%	-75.00%	-10.83%
Area: 68 - Lavaca County										
2016 YTD	17	\$129,935	\$125,000	\$78	88.2%	33	10	18	91	7.1

2017	YTD	24	\$119,015	\$104,750	\$73	90.4%	31	10	25	79	3.5
	Difference	7	-\$10,920	-\$20,250	-\$5	2.2%	-2	0	7	-12	-3.6
	% Difference	41.18%	-8.40%	-16.20%	-6.41%	2.5%	-6.06%	0.00%	38.89%	-13.19%	-50.70%

Area: 69- Fayette County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	34	\$159,087	\$162,250	\$86	85.7%	60	23	36	95	8.8
2017	YTD	48	\$183,887	\$167,853	\$99	89.8%	69	25	47	109	5.0
	Difference	14	\$24,800	\$5,603	\$13	4.1%	9	2	11	14	-3.8
	% Difference	41.18%	15.59%	3.45%	15.12%	4.8%	15.00%	8.70%	30.56%	14.74%	-43.18%

Area: 70- Lee County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	13	\$127,485	\$124,900	\$75	92.3%	19	5	14	93	7.4
2017	YTD	22	\$166,893	\$174,000	\$92	90.1%	22	6	24	80	2.2
	Difference	9	\$39,408	\$49,100	\$17	-2.2%	3	1	10	-13	-5.2
	% Difference	69.23%	30.91%	39.31%	22.67%	-2.4%	16%	20%	100%	-14%	-70%

Area: 71- Milam County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	2	\$138,500	\$138,500	\$62	98.9%	5	2	2	69	12.0
2017	YTD	3	\$138,100	\$88,300	\$83	85.9%	9	3	5	56	12.0
	Difference	1	-\$400	-\$50,200	\$21	-13.0%	4	1	3	-13	0
	% Difference	50.00%	-0.29%	-36.25%	33.87%	-13.1%	80.00%	50.00%	150.00%	-18.84%	0.00%

Area: 72- Robertson County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	11	\$239,264	\$200,000	\$118	90.9%	17	6	12	91	5.5
2017	YTD	12	\$145,854	\$133,750	\$79	88.0%	19	7	12	100	4.0
	Difference	1	-\$93,410	-\$66,250	-\$39	-2.9%	2	1	0	9	-1.5
	% Difference	9.09%	-39.04%	-33.13%	-33.05%	-3.2%	12%	17%	0%	9.89%	-27.27%

Area: 73- Limestone County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	9	\$161,667	\$197,000	\$95	84.9%	23	11	9	137	16.0
2017	YTD	9	\$148,611	\$150,000	\$105	88.0%	20	13	10	162	10.7
	Difference	0	-\$13,056	-\$47,000	\$10	3.1%	-3	2	1	25	-5.3
	% Difference	0.00%	-8.08%	-23.86%	10.53%	3.7%	-13.04%	18.18%	11.11%	18.25%	-33.13%

Area: 74- Freestone County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	2	\$129,250	\$129,250	\$73	98.5%	5	1	2	28	12.0
2017	YTD	3	\$123,333	\$112,500	\$78	91.5%	11	6	3	85	36.0
	Difference	1	-\$5,917	-\$16,750	\$5	-7.0%	6	5	1	57	24.0
	% Difference	50.00%	-4.58%	-12.96%	6.85%	-7.1%	100.00%	500.00%	50.00%	203.57%	100.00%

Area: 75- Anderson County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	2	\$262,000	\$262,000	\$44	89.5%	8	2	2	50	24.0
2017	YTD	3	\$84,000	\$90,000	\$70	90.3%	13	7	3	71	40.0
	Difference	1	-\$178,000	-\$172,000	\$26	0.8%	5	5	1	21	16.0
	% Difference	50.00%	-67.94%	-65.65%	59.09%	0.9%	62.50%	250.00%	50.00%	42.00%	66.67%

Area: 76- Cherokee County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	1	\$105,000	\$105,000	\$31	70.5%	3	1	1	26	12.0
2017	YTD	2	\$146,250	\$146,250	\$39	67.7%	5	1	2	38	12.0
	Difference	1	\$41,250	\$41,250	\$8	-2.8%	-21	0	1	-22	0.0
	% Difference	100.00%	39.29%	39.29%	25.81%	-4.0%	66.67%	0.00%	100.00%		0.00%

Area: 77- Nacogdoches County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	12	\$124,844	\$111,113	\$61	87.9%	16	5	11	62	2.0
2017	YTD	6	\$207,167	\$195,000	\$102	92.0%	25	9	8	94	14.0
	Difference	-6	\$82,323	\$83,887	\$41	4.1%	9	4	-3	32	12
	% Difference	-50.00%	65.94%	75.50%	67.21%	4.7%	56.25%	80.00%	-27.27%	51.61%	600.00%

Area: 78- San Augustine County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1	\$95,500	\$95,500	\$58	106.2%	2	1	1	635	12.0

Area: 79- Sabine County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2016	YTD	7	\$110,043	\$34,000	\$60	69.0%	12	4	6	96	8.6
2017	YTD	3	\$193,000	\$275,000	\$100	82.6%	12	3	3	56	8.0
	Difference	-4	\$82,957	\$241,000	\$40	13.6%	0	-1	-3	-40	-0.6
	% Difference	-57.14%	75.39%	708.82%	66.67%	19.7%	100.00%	-25.00%	300.00%	-41.67%	-6.98%