

## Houston Area Single-Family Residential Market by Area for January 2018

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Data computations 2018 Better Homes and Gardens Real Estate Gary Greene

Year		Closed Listings	Average Price	Median Price	Price Per Sq Ft	Close to OL Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
<b>Area 1- Atascocita</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	147	\$215,178	\$199,999	\$88	95.6%	362	764	214	55	2.9
2018	YTD	174	\$226,167	\$210,000	\$91	94.8%	323	778	266	64	2.9
	Difference	27	\$10,989	\$10,001	\$3	-0.8%	-39	14	52	9	0
	% Difference	18.37%	5.11%	5.00%	3.41%	-0.8%	-10.77%	1.83%	24.30%	16.36%	0.00%
<b>Area 2- East</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	168	\$142,404	\$141,250	\$81	93.0%	272	550	190	58	2.9
2018	YTD	181	\$150,500	\$145,000	\$85	95.0%	274	576	208	56	2.8
	Difference	13	\$8,096	\$3,750	\$4	2.0%	2	26	18	-2	-0.1
	% Difference	7.74%	5.69%	2.65%	4.94%	2.2%	0.74%	4.73%	9.47%	-3.45%	-3.45%
<b>Area 3- Southeast</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	103	\$146,464	\$139,995	\$84	94.3%	253	399	148	65	2.6
2018	YTD	139	\$168,965	\$159,556	\$93	95.2%	203	318	185	50	1.9
	Difference	36	\$22,501	\$19,561	\$9	0.9%	-50	-81	37	-15	-0.7
	% Difference	34.95%	15.36%	13.97%	10.71%	1.0%	-19.76%	-20.30%	25.00%	-23.08%	-26.92%
<b>Area 4- South</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	43	\$205,100	\$201,000	\$114	96.5%	117	230	57	38	4.2
2018	YTD	31	\$190,779	\$157,500	\$115	95.1%	87	250	58	49	4.4
	Difference	-12	-\$14,321	-\$43,500	\$1	-1.4%	-30	20	1	11	0.2
	% Difference	-27.91%	-6.98%	-21.64%	0.88%	-1.5%	-25.64%	8.70%	1.75%	28.95%	4.76%
<b>Area: 5- Brazoria</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	229	\$233,901	\$215,000	\$104	95.1%	435	939	336	62	3
2018	YTD	259	\$240,862	\$227,500	\$107	95.0%	424	995	336	60	3
	Difference	30	\$6,961	\$12,500	\$3	-0.1%	-11	56	0	-2	0.0
	% Difference	13.10%	2.98%	5.81%	2.88%	-0.1%	-2.53%	5.96%	0.00%	-3.23%	0.00%
<b>Area: 6- Pasadena</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	73	\$146,902	\$140,000	\$87	94.8%	119	172	102	40	1.5
2018	YTD	68	\$176,203	\$164,500	\$99	95.5%	102	152	100	36	1.4
	Difference	-5	\$29,301	\$24,500	\$12	0.7%	-17	-20	-2	-4	-0.1
	% Difference	-6.85%	19.95%	17.50%	13.79%	0.7%	-14.29%	-11.63%	-1.96%	-10.00%	-6.67%
<b>Area: 7- Clear Lake</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	104	\$261,239	\$217,250	\$104	94.8%	167	283	128	66	1.7
2018	YTD	117	\$256,108	\$225,000	\$109	95.8%	177	313	147	58	1.9
	Difference	13	-\$5,131	\$7,750	\$5	1.0%	10	30	19	-8	0.2
	% Difference	12.50%	-1.96%	3.57%	4.81%	1.1%	5.99%	10.60%	14.84%	-12.12%	11.76%
<b>Area: 8- Bear Creek</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	120	\$210,767	\$193,250	\$90	95.9%	249	396	163	58	2.3
2018	YTD	152	\$182,884	\$179,000	\$80	95.6%	213	323	175	42	1.7
	Difference	32	-\$27,883	-\$14,250	-\$10	-0.3%	-36	-73	12	-16	-0.6
	% Difference	26.67%	-13.23%	-7.37%	-11.11%	-0.3%	-14.46%	-18.43%	7.36%	-27.59%	-26.09%
<b>Area: 9- The Heights</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	139	\$371,154	\$355,000	\$197	92.0%	501	988	281	80	4.1
2018	YTD	151	\$424,762	\$382,500	\$209	93.5%	444	989	288	71	4.1
	Difference	12	\$53,608	\$27,500	\$12	1.5%	-57	1	7	-9	0
	% Difference	8.63%	14.44%	7.75%	6.09%	1.6%	-11.38%	0.10%	2.49%	-11.25%	0.00%
<b>Area: 10- Hempstead East</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	106	\$229,616	\$204,750	\$93	93.6%	227	386	164	62	2.1
2018	YTD	112	\$223,331	\$206,000	\$93	95.2%	154	367	153	60	2.0
	Difference	6	-\$6,285	\$1,250	\$0	1.6%	-73	-19	-11	-2	-0.1
	% Difference	5.66%	-2.74%	0.61%	0.00%	1.7%	-32.16%	-4.92%	-6.71%	-3.23%	-4.76%
<b>Area: 11-Near North</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	56	\$133,889	\$132,550	\$76	96.4%	87	135	58	43	2.1
2018	YTD	53	\$153,519	\$137,000	\$81	96.8%	103	150	73	42	2.2
	Difference	-3	\$19,630	\$4,450	\$5	0.4%	16	15	15	-1	0.1
	% Difference	-5.36%	14.66%	3.36%	6.58%	0.4%	18.39%	11.11%	25.86%	-2.33%	4.76%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
<b>Area: 12- North</b>										
2017 YTD	122	\$147,628	\$143,179	\$78	95.3%	220	361	149	46	2.1
2018 YTD	122	\$150,669	\$150,000	\$81	96.3%	185	330	169	41	2.0
Difference	0	\$3,041	\$6,821	\$3	1.0%	-35	-31	20	-5	-0.1
% Difference	0.00%	2.06%	4.76%	3.85%	1.0%	-15.91%	-8.59%	13.42%	-10.87%	-4.76%
<b>Area: 13- Northwest</b>										
2017 YTD	174	\$192,071	\$175,450	\$82	94.7%	308	688	196	56	2.8
2018 YTD	175	\$213,389	\$193,000	\$82	96.6%	312	682	232	55	2.7
Difference	1	\$21,318	\$17,550	\$0	1.9%	4	-6	36	-1	-0.1
% Difference	0.57%	11.10%	10.00%	0.00%	2.0%	1.30%	-0.87%	18.37%	-1.79%	-3.57%
<b>Area: 14- Far Northwest</b>										
2017 YTD	130	\$301,521	\$233,500	\$106	94.0%	337	836	180	68	3.6
2018 YTD	121	\$286,558	\$249,000	\$106	94.7%	291	670	216	81	3.0
Difference	-9	-\$14,963	\$15,500	\$0	0.7%	-46	-166	36	13	-0.6
% Difference	-6.92%	-4.96%	6.64%	0.00%	0.7%	-13.65%	-19.86%	20.00%	19.12%	-16.67%
<b>Area: 15- Montgomery County Southwest</b>										
2017 YTD	183	\$420,179	\$248,000	\$138	94.1%	524	1,381	309	66	3.9
2018 YTD	269	\$298,810	\$255,000	\$113	94.4%	498	1,342	341	70	3.4
Difference	86	-\$121,369	\$7,000	-\$25	0.3%	-26	-39	32	4	-0.5
% Difference	46.99%	-28.89%	2.82%	-18.12%	0.3%	-4.96%	-2.82%	10.36%	6.06%	-12.82%
<b>Area: 16- Central Inner Loop</b>										
2017 YTD	58	\$669,213	\$547,500	\$243	94.0%	170	414	85	78	5.0
2018 YTD	41	\$1,179,593	\$618,259	\$307	92.9%	169	464	69	102	6.3
Difference	-17	\$510,380	\$70,759	\$64	-1.1%	-1	50	-16	24	1.3
% Difference	-29.31%	76.27%	12.92%	26.34%	-1.2%	-0.59%	12.08%	-18.82%	30.77%	26.00%
<b>Area: 17- Southwest Inner Loop</b>										
2017 YTD	55	\$1,008,569	\$790,000	\$311	93.6%	146	353	72	78	4.0
2018 YTD	47	\$773,116	\$550,000	\$273	92.8%	167	441	97	56	4.9
Difference	-8	-\$235,453	-\$240,000	-\$38	-0.8%	21	88	25	-22	0.9
% Difference	-14.55%	-23.35%	-30.38%	-12.22%	-0.9%	14.38%	24.93%	34.72%	-28.21%	22.50%
<b>Area: 18- South Central</b>										
2017 YTD	18	\$165,917	\$147,000	\$94	95.7%	29	35	22	60	1.8
2018 YTD	19	\$146,660	\$143,500	\$91	96.0%	36	46	28	48	2.2
Difference	1	-\$19,257	-\$3,500	-\$3	0.3%	7	11	6	-12	0.4
% Difference	5.56%	-11.61%	-2.38%	-3.19%	0.3%	24.14%	31.43%	27.27%	-20.00%	22.22%
<b>Area: 19- Montgomery County Northeast</b>										
2017 YTD	69	\$209,458	\$197,500	\$95	93.5%	161	478	99	66	4.5
2018 YTD	92	\$231,651	\$205,000	\$97	93.2%	159	433	114	69	3.6
Difference	23	\$22,193	\$7,500	\$2	-0.3%	-2	-45	15	3	-0.9
% Difference	33.33%	10.60%	3.80%	2.11%	-0.3%	-1.24%	-9.41%	15.15%	4.55%	-20.00%
<b>Area: 20- Bellaire South</b>										
2017 YTD	52	\$263,262	\$212,750	\$118	94.7%	151	298	78	53	3.6
2018 YTD	67	\$253,469	\$241,000	\$120	91.9%	185	435	107	52	5.1
Difference	15	-\$9,793	\$28,250	\$2	-2.8%	34	137	29	-1	1.5
% Difference	28.85%	-3.72%	13.28%	1.69%	-3.0%	22.52%	45.97%	37.18%	-1.89%	41.67%
<b>Area: 21- Bellaire West</b>										
2017 YTD	11	\$201,045	\$195,000	\$95	97.6%	31	51	16	76	3.3
2018 YTD	5	\$222,720	\$216,700	\$104	92.9%	28	53	13	91	3.2
Difference	-6	\$21,675	\$21,700	\$9	-4.7%	-3	2	-3	15	-0.1
% Difference	-54.55%	10.78%	11.13%	9.47%	-4.8%	-9.68%	3.92%	-18.75%	19.74%	-3.03%
<b>Area: 22- Central West</b>										
2017 YTD	26	\$859,463	\$512,450	\$230	89.8%	83	237	35	115	6.3
2018 YTD	24	\$741,480	\$550,000	\$223	92.3%	86	235	33	94	5.6
Difference	-2	-\$117,983	\$37,550	-\$7	2.5%	3	-2	-2	-21	-0.7
% Difference	-7.69%	-13.73%	7.33%	-3.04%	2.8%	3.61%	-0.84%	-5.71%	-18.26%	-11.11%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
<b>Area: 23- Memorial</b>										
2017 YTD	39	\$992,928	\$715,000	\$258	91.9%	89	229	51	67	4.3
2018 YTD	52	\$638,483	\$451,500	\$188	88.6%	124	302	77	64	5.4
Difference	13	-\$354,445	-\$263,500	-\$70	-3.3%	35	73	26	-3	1.1
% Difference	33.33%	-35.70%	-36.85%	-27.13%	-3.6%	39.33%	31.88%	50.98%	-4.48%	25.58%
<b>Area: 24 - Spring Branch</b>										
2017 YTD	52	\$409,106	\$333,950	\$167	94.4%	163	429	100	57	4.7
2018 YTD	53	\$450,895	\$312,000	\$189	92.4%	168	472	96	74	4.6
Difference	1	\$41,789	-\$21,950	\$22	-2.0%	5	43	-4	17	-0.1
% Difference	1.92%	10.21%	-6.57%	13.17%	-2.1%	3.07%	10.02%	-4.00%	29.82%	-2.13%
<b>Area: 25- Far West</b>										
2017 YTD	204	\$223,999	\$196,245	\$95	95.1%	423	865	290	59	2.6
2018 YTD	202	\$239,657	\$208,990	\$103	95.2%	442	1049	306	62	3.1
Difference	-2	\$15,658	\$12,745	\$8	0.1%	19	184	16	3	0.5
% Difference	-0.98%	6.99%	6.49%	8.42%	0.1%	4.49%	21.27%	5.52%	5.08%	19.23%
<b>Area: 26- Waller County</b>										
2017 YTD	15	\$298,335	\$215,000	\$105	90.0%	38	164	26	60	6.2
2018 YTD	24	\$221,141	\$187,000	\$111	93.8%	46	142	37	90	4.3
Difference	9	-\$77,194	-\$28,000	\$6	3.8%	8	-22	11	30	-1.9
% Difference	60.00%	-25.87%	-13.02%	5.71%	4.2%	21.05%	-13.41%	42.31%	50.00%	-30.65%
<b>Area: 28- Alief Area</b>										
2017 YTD	47	\$159,585	\$150,000	\$87	96.5%	70	103	52	35	1.9
2018 YTD	24	\$157,902	\$153,000	\$88	96.2%	60	105	42	38	2.1
Difference	-23	-\$1,683	\$3,000	\$1	-0.3%	-10	2	-10	3	0.2
% Difference	-48.94%	-1.05%	2.00%	1.15%	-0.3%	-14.29%	1.94%	-19.23%	8.57%	10.53%
<b>Area: 29 - Fort Bend - Sugar Land Stafford</b>										
2017 YTD	96	\$362,858	\$299,750	\$121	94.9%	234	497	135	67	3.4
2018 YTD	100	\$336,168	\$276,250	\$118	92.5%	229	603	132	78	3.9
Difference	4	-\$26,690	-\$23,500	-\$3	-2.4%	-5	106	-3	11	0.5
% Difference	4.17%	-7.36%	-7.84%	-2.48%	-2.5%	-2.14%	21.33%	-2.22%	16.42%	14.71%
<b>Area: 30 - Fort Bend East - Missouri City</b>										
2017 YTD	143	\$300,653	\$262,000	\$107	94.1%	301	866	220	75	4.3
2018 YTD	159	\$305,351	\$277,000	\$110	93.4%	319	942	264	92	3.9
Difference	16	\$4,698	\$15,000	\$3	-0.7%	18	76	44	17	-0.4
% Difference	11.19%	1.56%	5.73%	2.80%	-0.7%	5.98%	8.78%	20.00%	22.67%	-9.30%
<b>Area: 31-West</b>										
2017 YTD	48	\$423,260	\$356,750	\$143	93.5%	123	265	59	63	4.0
2018 YTD	46	\$368,882	\$307,467	\$136	94.2%	124	325	62	54	4.7
Difference	-2	-\$54,378	-\$49,283	-\$7	0.7%	1	60	3	-9	0.7
% Difference	-4.17%	-12.85%	-13.81%	-4.90%	0.7%	0.81%	22.64%	5.08%	-14.29%	17.50%
<b>Area: 32- Far NE</b>										
2017 YTD	59	\$259,814	\$219,100	\$102	95.7%	134	248	81	56	2.4
2018 YTD	50	\$273,057	\$246,125	\$95	95.2%	108	241	84	49	2.5
Difference	-9	\$13,243	\$27,025	-\$7	-0.5%	-26	-7	3	-7	0.1
% Difference	-15.25%	5.10%	12.33%	-6.86%	-0.5%	-19.40%	-2.82%	3.70%	-12.50%	4.17%
<b>Area: 33- Galveston</b>										
2017 YTD	258	\$252,052	\$205,750	\$117	94.3%	588	1,419	352	65	3.3
2018 YTD	293	\$248,711	\$219,450	\$118	93.6%	637	1,504	426	67	3.5
Difference	35	-\$3,341	\$13,700	\$1	-0.7%	49	85	74	2	0.2
% Difference	13.57%	-1.33%	6.66%	0.85%	-0.7%	8.33%	5.99%	21.02%	3.08%	6.06%
<b>Area: 34- Aldine Westfield</b>										
2017 YTD	19	\$113,674	\$115,000	\$82	93.6%	31	55	20	33	3.0
2018 YTD	20	\$135,735	\$138,170	\$84	92.4%	30	49	24	63	2.3
Difference	1	\$22,061	\$23,170	\$2	-1.2%	-1	-6	4	30	-0.7
% Difference	5.26%	19.41%	20.15%	2.44%	-1.3%	-3.23%	-10.91%	20.00%	90.91%	-23.33%

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<b>Area: 35 - Hempstead West</b>										
2017 YTD	92	\$272,194	\$230,000	\$104	94.7%	219	539	149	64	3.1
2018 YTD	118	\$270,314	\$242,703	\$105	94.7%	202	533	140	70	2.8
Difference	26	-\$1,880	\$12,703	\$1	0.0%	-17	-6	-9	6	-0.3
% Difference	28.26%	-0.69%	5.52%	0.96%	0.0%	-7.76%	-1.11%	-6.04%	9.38%	-9.68%
<b>Area: 36 - South Katy Area</b>										
2017 YTD	124	\$330,519	\$300,250	\$111	94.2%	330	654	203	63	2.4
2018 YTD	157	\$324,963	\$290,000	\$108	94.6%	332	709	240	57	2.9
Difference	33	-\$5,556	-\$10,250	-\$3	0.4%	2	55	37	-6	0.5
% Difference	26.61%	-1.68%	-3.41%	-2.70%	0.4%	0.61%	8.41%	18.23%	-9.52%	20.83%
<b>Area: 37 - Fort Bend West</b>										
2017 YTD	158	\$262,887	\$241,000	\$99	94.7%	343	743	201	68	3.1
2018 YTD	145	\$269,493	\$251,500	\$103	95.2%	323	824	233	67	3.5
Difference	-13	\$6,606	\$10,500	\$4	0.5%	-20	81	32	-1	0.4
% Difference	-8.23%	2.51%	4.36%	4.04%	0.5%	-5.83%	10.90%	15.92%	-1.47%	12.90%
<b>Area: 38 - Fort Bend East</b>										
2017 YTD	118	\$249,931	\$227,650	\$95	95.6%	225	444	142	60	2.7
2018 YTD	118	\$220,021	\$189,950	\$94	95.2%	200	490	126	68	3.0
Difference	0	-\$29,910	-\$37,700	-\$1	-0.4%	-25	46	-16	8	0.3
% Difference	0.00%	-11.97%	-16.56%	-1.05%	-0.4%	-11.11%	10.36%	-11.27%	13.33%	11.11%
<b>Area: 39 - Montgomery County Northwest</b>										
2017 YTD	106	\$303,531	\$251,250	\$116	92.5%	303	902	145	94	5.6
2018 YTD	116	\$312,942	\$269,690	\$116	97.2%	233	820	159	110	4.7
Difference	10	\$9,411	\$18,440	\$0	4.7%	-70	-82	14	16	-0.9
% Difference	9.43%	3.10%	7.34%	0.00%	5.1%	-23.10%	-9.09%	9.66%	17.02%	-16.07%
<b>Area: 40 - Montgomery County Southeast</b>										
2017 YTD	83	\$281,599	\$249,000	\$103	94.1%	171	511	119	86	4.3
2018 YTD	90	\$290,546	\$249,900	\$105	93.4%	181	492	127	79	3.8
Difference	7	\$8,947	\$900	\$2	-0.7%	10	-19	8	-7	-0.5
% Difference	8.43%	3.18%	0.36%	1.94%	-0.7%	5.85%	-3.72%	6.72%	-8.14%	-11.63%
<b>Area: 41 - Montgomery County Northwest</b>										
2017 YTD	3	\$97,783	\$95,350	\$55	92.7%	7	85	5	160	13.2
2018 YTD	7	\$100,679	\$105,000	\$62	89.3%	0	56	6	203	8.8
Difference	4	\$2,896	\$9,650	\$7	-3.4%	-7	-29	1	43	-4.4
% Difference	133.33%	2.96%	10.12%	12.73%	-3.7%	-100.00%	-34.12%	20.00%	26.88%	-33.33%
<b>Area: 42 - Liberty County</b>										
2017 YTD	7	\$89,143	\$59,000	\$53	79.5%	20	94	5	116	10.2
2018 YTD	9	\$100,850	\$60,000	\$62	77.5%	1	41	7	166	3.2
Difference	2	\$11,707	\$1,000	\$9	-2.0%	-19	-53	2	50	-7
% Difference	28.57%	13.13%	1.69%	16.98%	-2.5%	-95.00%	-56.38%	40.00%	43.10%	-68.63%
<b>Area: 43 - Walker County</b>										
2017 YTD	26	\$174,592	\$169,750	\$94	95.7%	50	140	30	69	4.6
2018 YTD	28	\$191,953	\$179,091	\$96	90.2%	37	119	23	144	3.6
Difference	2	\$17,361	\$9,341	\$2	-5.5%	-13	-21	-7	75	-1
% Difference	7.69%	9.94%	5.50%	2.13%	-5.7%	-26.00%	-15.00%	-23.33%	108.70%	-21.74%
<b>Area: 44 - Polk County</b>										
2017 YTD	27	\$155,340	\$140,000	\$98	90.3%	63	267	26	76	7.2
2018 YTD	25	\$173,175	\$132,450	\$98	90.5%	65	292	27	103	7.9
Difference	-2	\$17,835	-\$7,550	\$0	0.2%	2	25	1	27	0.7
% Difference	-7.41%	11.48%	-5.39%	0.00%	0.2%	3.17%	9.36%	3.85%	35.53%	9.72%
<b>Area: 45 - Angelina County</b>										
2017 YTD	3	\$164,500	\$175,000	\$108	82.2%	10	32	6	114	6.1
2018 YTD	4	\$135,450	\$158,500	\$81	89.3%	0	19	2	154	4.8
Difference	1	-\$29,050	-\$16,500	-\$27	7.1%	-10	-13	-4	40	-1.3
% Difference	33.33%	-17.66%	-9.43%	-25.00%	8.6%	-100.00%	-40.63%	-66.67%	35.09%	-21.31%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
<b>Area: 46- Jasper County</b>										
2017 YTD	1	\$630,000	\$630,000	\$203	97.1%	8	43	4	1	17.8
2018 YTD	1	\$114,000	\$114,000	\$20	88.4%	0	31	0	201	7.4
Difference	0	-\$516,000	-\$516,000	-\$183	-8.7%	-8	-12	-4	200	-10.4
% Difference	0.00%	-81.90%	-81.90%	-90.15%	-9.0%	-100.00%	-27.91%	-100.00%	20000.00%	-58.43%
<b>Area: 48- Tyler County</b>										
2017 YTD	7	\$132,200	\$149,000	\$78	91.4%	10	69	3	84	9.4
2018 YTD	3	\$130,000	\$75,000	\$66	83.8%	0	45	6	152	6.1
Difference	-4	-\$2,200	-\$74,000	-\$12	-7.6%	-10	-24	3	68	-3.3
% Difference	-57.14%	-1.66%	-49.66%	-15.38%	-8.3%	-100%	-34.78%	200.00%	80.95%	-35.11%
<b>Area: 49- Hardin County</b>										
2017 YTD	2	\$99,000	\$99,000	\$19	86.4%	10	30	6	73	10.9
<b>Area: 50- Orange County</b>										
2017 YTD	2	\$46,950	\$46,950	\$28	97.9%	7	24	4	150	11.5
2018 YTD	1	\$165,000	\$165,000	\$127	94.3%	0	7	2	24	1.9
Difference	-1	\$118,050	\$118,050	\$99	-3.6%	-7	-17	-2	-126	-9.6
% Difference	-50.00%	251.44%	251.44%	353.57%	-3.7%	-100.00%	-70.83%	-50.00%	-84.00%	-83.48%
<b>Area: 51- Jefferson County</b>										
2017 YTD	10	\$178,520	\$157,900	\$84	95.3%	24	47	13	58	6.8
2018 YTD	7	\$145,357	\$145,000	\$84	87.7%	0	24	2	82	1.6
Difference	-3	-\$33,163	-\$12,900	\$14	-7.6%	-24	-23	-11	24	-5.2
% Difference	-30.00%	-18.58%	-8.17%	0.00%	-8.0%	-100.00%	-48.94%	-84.62%	41.38%	-76.47%
<b>Area: 52- Liberty County</b>										
2017 YTD	34	\$158,860	\$131,000	\$87	91.3%	69	186	34	81	4.9
2018 YTD	31	\$137,475	\$120,775	\$78	87.9%	71	181	51	78	4.5
Difference	-3	-\$21,385	-\$10,225	-\$9	-3.4%	2	-5	17	-3	-0.4
% Difference	-8.82%	-13.46%	-7.81%	-10.34%	-3.7%	2.90%	-2.69%	50.00%	-3.70%	-8.16%
<b>Area: 53- Chambers County</b>										
2017 YTD	22	\$240,213	\$251,500	\$98	96.3%	49	134	40	86	3.5
2018 YTD	37	\$257,384	\$239,000	\$123	94.8%	73	138	63	71	3.1
Difference	15	\$17,171	-\$12,500	\$25	-1.5%	24	4	23	-15	-0.4
% Difference	68.18%	7.15%	-4.97%	25.51%	-1.6%	48.98%	2.99%	57.50%	-17.44%	-11.43%
<b>Area: 54- Matagorda County</b>										
2017 YTD	10	\$182,130	\$178,250	\$145	92.3%	28	141	10	59	11.0
2018 YTD	10	\$208,380	\$166,950	\$117	92.7%	22	132	5	145	9.3
Difference	0	\$26,250	-\$11,300	-\$28	0.4%	-6	-9	-5	86	-1.7
% Difference	0.00%	14.41%	-6.34%	-19.31%	0.4%	-21.43%	-6.38%	-50.00%	145.76%	-15.45%
<b>Area: 55- Wharton County</b>										
2017 YTD	11	\$145,491	\$147,000	\$83	87.0%	21	86	9	121	5.8
2018 YTD	12	\$122,008	\$96,800	\$77	84.2%	19	94	23	109	5.4
Difference	1	-\$23,483	-\$50,200	-\$6	-2.8%	-2	8	14	-12	-0.4
% Difference	9.09%	-16.14%	-34.15%	-7.23%	-3.2%	-9.52%	9.30%	155.56%	-9.92%	-6.90%
<b>Area: 56- Colorado County</b>										
2017 YTD	6	\$145,892	\$169,000	\$82	88.6%	15	56	6	83	7.8
2018 YTD	9	\$197,718	\$155,000	\$82	94.2%	9	55	6	32	6.9
Difference	3	\$51,826	-\$14,000	\$0	5.6%	-6	-1	0	-51	-0.9
% Difference	50.00%	35.52%	-8.28%	0.00%	6.3%	-40.00%	-1.79%	0.00%	-61.45%	-11.54%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
<b>Area: 57 - Austin County</b>										
2017 YTD	16	\$167,668	\$167,450	\$92	94.6%	20	79	21	70	6.0
2018 YTD	12	\$246,416	\$233,500	\$104	92.5%	10	63	15	96	3.8
Difference	-4	\$78,748	\$66,050	\$12	-2.1%	-10	-16	-6	26	-2.2
% Difference	-25.00%	46.97%	39.44%	13.04%	-2.2%	-50.00%	-20.25%	-28.57%	37.14%	-36.67%
<b>Area: 58 - Washington County</b>										
2017 YTD	11	\$263,545	\$212,000	\$106	91.9%	16	59	12	140	3.4
2018 YTD	15	\$252,583	\$221,000	\$111	89.6%	19	56	16	77	3.1
Difference	4	-\$10,962	\$9,000	\$5	-2.3%	3	-3	4	-63	-0.3
% Difference	36.36%	-4.16%	4.25%	4.72%	-2.5%	18.75%	-5.08%	33.33%	-45.00%	-8.82%
<b>Area: 59 - Burleson County</b>										
2017 YTD	1	\$97,250	\$97,250	\$104	81.1%	3	6	1	207	4.2
2018 YTD	5	\$122,080	\$125,000	\$93	91.4%	1	6	0	72	3.4
Difference	4	\$24,830	\$27,750	-\$11	10.3%	-2	0	3	-135	-0.8
% Difference	400.00%	25.53%	28.53%	-10.58%	12.7%	-66.67%	0.00%	-100.00%	-65.22%	-19.05%
<b>Area: 60 - Grimes County</b>										
2017 YTD	6	\$185,833	\$156,000	\$97	89.4%	14	47	3	43	6.7
2018 YTD	4	\$145,000	\$160,000	\$73	104.4%	23	53	14	266	6.3
Difference	-2	-\$40,833	\$4,000	-\$24	15.0%	9	6	11	223	-0.4
% Difference	-33.33%	-21.97%	2.56%	-24.74%	16.8%	64.29%	12.77%	366.67%	518.60%	-5.97%
<b>Area: 61 - Brazos County</b>										
2017 YTD	19	\$249,499	\$210,000	\$117	98.7%	17	68	11	55	3.3
2018 YTD	19	\$285,750	\$231,000	\$132	93.9%	38	109	27	93	4.9
Difference	0	\$36,251	\$21,000	\$15	-4.8%	21	41	16	38	1.6
% Difference	0.00%	14.53%	10.00%	12.82%	-4.9%	123.53%	60.29%	145.45%	69.09%	48.48%
<b>Area: 62 - Madison County</b>										
2017 YTD	3	\$140,500	\$140,000	\$75	83.9%	2	16	4	39	7.4
2018 YTD	5	\$145,600	\$131,000	\$75	88.2%	0	19	1	120	6.7
Difference	2	\$5,100	-\$9,000	\$0	4.3%	-2	3	-3	81	-0.7
% Difference	66.67%	3.63%	-6.43%	0.00%	5.1%	-100.00%	18.75%	-75.00%	207.69%	-9.46%
<b>Area: 63 - Leon County</b>										
2017 YTD	1	\$49,000	\$49,000	\$39	89.1%	8	43	1	68	13.9
2018 YTD	1	\$164,000	\$164,000	\$109	96.5%	0	21	3	210	4.9
Difference	0	\$115,000	\$115,000	\$70	7.4%	-8	-22	2	142	-9
% Difference	0.00%	234.69%	234.69%	179.49%	8.3%	-100.00%	-51.16%	200.00%	208.82%	-64.75%
<b>Area: 64 - San Jacinto County</b>										
2017 YTD	19	\$175,637	\$142,000	\$90	91.1%	40	131	26	79	6.1
2018 YTD	20	\$161,227	\$79,900	\$95	88.8%	30	117	24	112	5.1
Difference	1	-\$14,410	-\$62,100	\$5	-2.2%	-10	-14	-2	33	-1
% Difference	5.26%	-8.20%	-43.73%	5.56%	-2.4%	-25.00%	-10.69%	-7.69%	41.77%	-16.39%
<b>Area: 65 - Calhoun County</b>										
2017 YTD	1	\$80,000	\$80,000	\$127	89.0%	2	13	2	198	7.1
2018 YTD	1	\$49,000	\$49,000	\$25	61.3%	0	11	2	164	10.2
Difference	0	-\$31,000	-\$31,000	-\$102	-27.7%	-2	-2	0	156.9	3.1
% Difference	0.00%	-38.75%	-38.75%	-80.31%	-31.1%	-100%	-15%	500%	-17.17%	43.66%
<b>Area: 67 - Jackson County</b>										
2017 YTD	1	\$55,000	\$55,000	\$102	69.6%	1	6	0	64	12.0

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
<b>Area: 68 - Lavaca County</b>										
2017 YTD	2	\$191,500	\$191,500	\$61	92.5%	2	9	1	12	6.0
2018 YTD	2	\$125,250	\$125,250	\$93	86.8%	0	4	1	210	2.0
Difference	0	-\$66,250	-\$66,250	\$32	-5.7%	-2	-5	0	198	-4
% Difference	0.00%	-34.60%	-34.60%	52.46%	-6.2%	-100.00%	-55.56%	0.00%	1650.00%	-66.67%
<b>Area: 69 - Fayette County</b>										
2017 YTD	4	\$130,000	\$130,000	\$77	93.2%	6	26	3	74	9.2
2018 YTD	3	\$231,333	\$255,000	\$168	90.3%	0	18	2	133	4.6
Difference	-1	\$101,333	\$125,000	\$91	-2.9%	-6	-8	-1	59	-4.6
% Difference	-25.00%	77.95%	96.15%	118.18%	-3.1%	-100.00%	-30.77%	-33.33%	79.73%	-50.00%

Area: 70- Lee County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1	\$34,000	\$34,000	\$24	75.6%	2	8	1	31	6.9
2018	YTD	2	\$165,500	\$165,500	\$122	97.9%	0	3	0	93	1.6
	Difference	1	\$131,500	\$131,500	\$98	22.3%	-2	-5	-1	62	-5.3
	% Difference	100.00%	386.76%	386.76%	408.33%	29.5%	-100%	-63%	100%	200%	-77%

Area: 71-Milam County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2018	YTD	1	\$282,500	\$282,500	\$107	94.5%	0	3	0	93	9.0

Area: 72-Robertson County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1	\$105,000	\$105,000	\$81	95.5%	2	4	1	11	4.0
2018	YTD	1	\$172,500	\$172,500	\$77	97.2%	0	4	0	18	4.0
	Difference	0	\$67,500	\$67,500	-\$4	1.7%	-2	0	-1	7	0.0
	% Difference	0.00%	64.29%	64.29%	-4.94%	1.8%	-100%	0%	-100%	63.64%	0.00%

Area: 73-Limestone County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2018	YTD	1	\$71,810	\$71,810	\$60	84.5%	1	9	0	213	10.8

Area: 74-Freestone County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2018	YTD	1	\$142,000	\$142,000	\$49	97.9%	0	6	0	47	18.0

Area: 77-Nacogdoches County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2018	YTD	1	\$260,000	\$260,000	\$100	77.4%	0	5	0	250	8.6



**GARY GREENE**