

Houston Area Single-Family Residential Market by Area for February 2018

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Data computations 2018 Better Homes and Gardens Real Estate Gary Greene

Year	Closed Listings	Average Price	Median Price	Price Per Sq Ft	Close to OL Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area 1- Atascocita										
2017 YTD	340	\$222,355	\$200,500	\$91	95.7%	768	786	462	54	3.1
2018 YTD	402	\$232,400	\$213,895	\$93	95.0%	660	756	506	67	2.7
Difference	62	\$10,045	\$13,395	\$2	-0.7%	-108	-30	44	13	-0.4
% Difference	18.24%	4.52%	6.68%	2.20%	-0.7%	-14.06%	-3.82%	9.52%	24.07%	-12.90%
Area 2- East										
2017 YTD	338	\$141,125	\$140,000	\$80	93.8%	544	540	384	62	2.8
2018 YTD	353	\$150,423	\$147,000	\$85	94.9%	574	565	431	53	2.7
Difference	15	\$9,298	\$7,000	\$5	1.1%	30	25	47	-9	-0.1
% Difference	4.44%	6.59%	5.00%	6.25%	1.2%	5.51%	4.63%	12.24%	-14.52%	-3.57%
Area 3- Southeast										
2017 YTD	103	\$146,464	\$139,995	\$84	94.3%	253	399	148	65	2.6
2018 YTD	139	\$168,965	\$159,556	\$93	95.2%	203	318	185	50	1.9
Difference	36	\$22,501	\$19,561	\$9	0.9%	-50	-81	37	-15	-0.7
% Difference	34.95%	15.36%	13.97%	10.71%	1.0%	-19.76%	-20.30%	25.00%	-23.08%	-26.92%
Area 4- South										
2017 YTD	88	\$221,796	\$217,350	\$123	96.0%	197	218	124	46	3.8
2018 YTD	71	\$216,379	\$220,000	\$131	93.9%	202	248	126	61	4.5
Difference	-17	-\$5,417	\$2,650	\$8	-2.1%	5	30	2	15	0.7
% Difference	-19.32%	-2.44%	1.22%	6.50%	-2.2%	2.54%	13.76%	1.61%	32.61%	18.42%
Area: 5- Brazoria										
2017 YTD	535	\$234,725	\$220,000	\$105	95.9%	907	939	674	59	3
2018 YTD	543	\$237,434	\$225,000	\$107	95.4%	901	979	748	62	3
Difference	8	\$2,709	\$5,000	\$2	-0.5%	-6	40	74	3	0.1
% Difference	1.50%	1.15%	2.27%	1.90%	-0.5%	-0.66%	4.26%	10.98%	5.08%	3.85%
Area: 6- Pasadena										
2017 YTD	166	\$156,667	\$149,950	\$89	94.8%	244	164	204	41	1.4
2018 YTD	152	\$172,482	\$166,000	\$96	95.3%	207	144	205	39	1.3
Difference	-14	\$15,815	\$16,050	\$7	0.5%	-37	-20	1	-2	-0.1
% Difference	-8.43%	10.09%	10.70%	7.87%	0.5%	-15.16%	-12.20%	0.49%	-4.88%	-7.14%
Area: 7- Clear Lake										
2017 YTD	211	\$271,349	\$215,000	\$105	94.5%	370	287	277	63	1.8
2018 YTD	247	\$251,244	\$222,000	\$108	96.2%	362	297	312	49	1.7
Difference	36	-\$20,105	\$7,000	\$3	1.7%	-8	10	35	-14	-0.1
% Difference	17.06%	-7.41%	3.26%	2.86%	1.8%	-2.16%	3.48%	12.64%	-22.22%	-5.56%
Area: 8- Bear Creek										
2017 YTD	270	\$214,221	\$195,000	\$90	95.9%	467	394	331	58	2.3
2018 YTD	290	\$187,381	\$178,850	\$81	95.8%	447	322	357	41	1.7
Difference	20	-\$26,840	-\$16,150	-\$9	-0.1%	-20	-72	26	-17	-0.6
% Difference	7.41%	-12.53%	-8.28%	-10.00%	-0.1%	-4.28%	-18.27%	7.85%	-29.31%	-26.09%
Area: 9- The Heights										
2017 YTD	338	\$389,440	\$366,000	\$202	93.6%	889	983	526	68	4.0
2018 YTD	372	\$435,598	\$392,500	\$210	94.6%	855	977	557	70	3.9
Difference	34	\$46,158	\$26,500	\$8	1.0%	-34	-6	31	2	-0.1
% Difference	10.06%	11.85%	7.24%	3.96%	1.1%	-3.82%	-0.61%	5.89%	2.94%	-2.50%
Area: 10- Hempstead East										
2017 YTD	254	\$224,318	\$198,000	\$92	94.8%	498	411	321	62	2.4
2018 YTD	236	\$230,013	\$207,000	\$93	95.4%	338	360	307	58	2.0
Difference	-18	\$5,695	\$9,000	\$1	0.6%	-160	-51	-14	-4	-0.4
% Difference	-7.09%	2.54%	4.55%	1.09%	0.6%	-32.13%	-12.41%	-4.36%	-6.45%	-16.67%
Area: 11-Near North										
2017 YTD	114	\$141,234	\$133,000	\$79	95.9%	180	131	125	49	2.0
2018 YTD	121	\$163,598	\$149,500	\$85	95.7%	207	143	164	48	2.1
Difference	7	\$22,364	\$16,500	\$6	-0.2%	27	12	39	-1	0.1
% Difference	6.14%	15.83%	12.41%	7.59%	-0.2%	15.00%	9.16%	31.20%	-2.04%	5.00%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area: 12- North										
2017 YTD	242	\$154,628	\$150,000	\$80	96.4%	460	367	322	53	2.2
2018 YTD	270	\$152,794	\$147,500	\$80	95.7%	391	316	346	47	1.9
Difference	28	-\$1,834	-\$2,500	\$0	-0.7%	-69	-51	24	-6	-0.3
% Difference	11.57%	-1.19%	-1.67%	0.00%	-0.7%	-15.00%	-13.90%	7.45%	-11.32%	-13.64%
Area: 13- Northwest										
2017 YTD	334	\$194,421	\$176,911	\$83	95.4%	700	718	416	59	3.0
2018 YTD	367	\$206,622	\$188,000	\$81	95.5%	590	657	455	54	2.5
Difference	33	\$12,201	\$11,089	-\$2	0.1%	-110	-61	39	-5	-0.5
% Difference	9.88%	6.28%	6.27%	-2.41%	0.1%	-15.71%	-8.50%	9.38%	-8.47%	-16.67%
Area: 14- Far Northwest										
2017 YTD	324	\$278,637	\$225,000	\$103	94.7%	667	834	398	75	3.5
2018 YTD	301	\$297,628	\$243,000	\$107	95.3%	577	661	425	71	3.0
Difference	-23	\$18,991	\$18,000	\$4	0.6%	-90	-173	27	-4	-0.5
% Difference	-7.10%	6.82%	8.00%	3.88%	0.6%	-13.49%	-20.74%	6.78%	-5.33%	-14.29%
Area: 15- Montgomery County Southwest										
2017 YTD	471	\$374,897	\$270,000	\$128	94.2%	1151	1,430	652	75	4.1
2018 YTD	565	\$312,537	\$258,500	\$116	94.3%	1085	1,337	720	68	3.4
Difference	94	-\$62,360	-\$11,500	-\$12	0.1%	-66	-93	68	-7	-0.7
% Difference	19.96%	-16.63%	-4.26%	-9.38%	0.1%	-5.73%	-6.50%	10.43%	-9.33%	-17.07%
Area: 16- Central Inner Loop										
2017 YTD	118	\$781,295	\$554,000	\$262	94.1%	349	424	165	73	5.3
2018 YTD	95	\$947,075	\$624,500	\$300	94.1%	322	467	140	100	6.4
Difference	-23	\$165,780	\$70,500	\$38	0.0%	-27	43	-25	27	1.1
% Difference	-19.49%	21.22%	12.73%	14.50%	0.0%	-7.74%	10.14%	-15.15%	36.99%	20.75%
Area: 17- Southwest Inner Loop										
2017 YTD	117	\$958,047	\$845,305	\$305	93.7%	326	373	166	75	4.4
2018 YTD	127	\$821,252	\$665,000	\$272	92.9%	354	467	193	70	5.4
Difference	10	-\$136,795	-\$180,305	-\$33	-0.8%	28	94	27	-5	1
% Difference	8.55%	-14.28%	-21.33%	-10.82%	-0.9%	8.59%	25.20%	16.27%	-6.67%	22.73%
Area: 18- South Central										
2017 YTD	36	\$148,880	\$128,000	\$88	96.2%	57	33	45	48	1.6
2018 YTD	44	\$175,101	\$150,000	\$98	96.4%	73	53	45	49	2.7
Difference	8	\$26,221	\$22,000	\$10	0.2%	16	20	0	1	1.1
% Difference	22.22%	17.61%	17.19%	11.36%	0.2%	28.07%	60.61%	0.00%	2.08%	68.75%
Area: 19- Montgomery County Northeast										
2017 YTD	167	\$200,674	\$180,000	\$95	94.3%	314	469	205	78	4.3
2018 YTD	186	\$222,682	\$200,995	\$96	94.7%	336	430	238	69	3.5
Difference	19	\$22,008	\$20,995	\$1	0.4%	22	-39	33	-9	-0.8
% Difference	11.38%	10.97%	11.66%	1.05%	0.4%	7.01%	-8.32%	16.10%	-11.54%	-18.60%
Area: 20- Bellaire South										
2017 YTD	122	\$294,213	\$271,250	\$131	94.2%	321	314	160	56	3.9
2018 YTD	165	\$253,930	\$235,000	\$116	92.1%	335	420	223	50	4.7
Difference	43	-\$40,283	-\$36,250	-\$15	-2.1%	14	106	63	-6	0.8
% Difference	35.25%	-13.69%	-13.36%	-11.45%	-2.2%	4.36%	33.76%	39.38%	-10.71%	20.51%
Area: 21- Bellaire West										
2017 YTD	24	\$186,175	\$181,000	\$95	94.8%	57	54	27	55	3.7
2018 YTD	19	\$237,478	\$205,000	\$112	93.6%	46	52	26	67	3.2
Difference	-5	\$51,303	\$24,000	\$17	-1.2%	-11	-2	-1	12	-0.5
% Difference	-20.83%	27.56%	13.26%	17.89%	-1.3%	-19.30%	-3.70%	-3.70%	21.82%	-13.51%
Area: 22- Central West										
2017 YTD	49	\$821,301	\$600,000	\$236	91.8%	178	252	76	108	7.1
2018 YTD	59	\$745,536	\$590,000	\$224	92.9%	167	244	62	98	5.8
Difference	10	-\$75,765	-\$10,000	-\$12	1.1%	-11	-8	-14	-10	-1.3
% Difference	20.41%	-9.22%	-1.67%	-5.08%	1.2%	-6.18%	-3.17%	-18.42%	-9.26%	-18.31%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area: 23- Memorial										
2017 YTD	76	\$1,098,238	\$762,500	\$276	92.3%	191	239	111	66	4.6
2018 YTD	115	\$761,116	\$502,450	\$206	90.3%	234	306	136	61	5.4
Difference	39	-\$337,122	-\$260,050	-\$70	-2.0%	43	67	25	-5	0.8
% Difference	51.32%	-30.70%	-34.10%	-25.36%	-2.2%	22.51%	28.03%	22.52%	-7.58%	17.39%
Area: 24 - Spring Branch										
2017 YTD	149	\$406,737	\$350,000	\$170	94.1%	329	426	192	73	4.5
2018 YTD	130	\$439,872	\$339,500	\$183	93.8%	369	481	197	72	4.9
Difference	-19	\$33,135	-\$10,500	\$13	-0.3%	40	55	5	-1	0.4
% Difference	-12.75%	8.15%	-3.00%	7.65%	-0.3%	12.16%	12.91%	2.60%	-1.37%	8.89%
Area: 25- Far West										
2017 YTD	451	\$225,773	\$197,000	\$97	95.1%	863	864	626	58	2.6
2018 YTD	468	\$243,913	\$215,000	\$102	95.6%	916	1055	641	64	3.1
Difference	17	\$18,140	\$18,000	\$5	0.5%	53	191	15	6	0.5
% Difference	3.77%	8.03%	9.14%	5.15%	0.5%	6.14%	22.11%	2.40%	10.34%	19.23%
Area: 26- Waller County										
2017 YTD	42	\$221,038	\$166,000	\$91	92.6%	84	167	54	85	6.4
2018 YTD	54	\$254,582	\$200,000	\$114	94.7%	103	142	82	76	4.3
Difference	12	\$33,544	\$34,000	\$23	2.1%	19	-25	28	-9	-2.1
% Difference	28.57%	15.18%	20.48%	25.27%	2.3%	22.62%	-14.97%	51.85%	-10.59%	-32.81%
Area: 28- Alief Area										
2017 YTD	85	\$163,343	\$152,000	\$88	96.4%	128	95	100	38	1.6
2018 YTD	63	\$174,738	\$161,000	\$90	96.5%	129	116	84	40	2.5
Difference	-22	\$11,395	\$9,000	\$2	0.1%	1	21	-16	2	0.9
% Difference	-25.88%	6.98%	5.92%	2.27%	0.1%	0.78%	22.11%	-16.00%	5.26%	56.25%
Area: 29 - Fort Bend - Sugar Land Stafford										
2017 YTD	215	\$360,403	\$302,000	\$123	95.2%	484	498	291	66	3.4
2018 YTD	195	\$356,134	\$305,000	\$123	93.5%	442	605	261	72	4.0
Difference	-20	-\$4,269	\$3,000	\$0	-1.7%	-42	107	-30	6	0.6
% Difference	-9.30%	-1.18%	0.99%	0.00%	-1.8%	-8.68%	21.49%	-10.31%	9.09%	17.65%
Area: 30 - Fort Bend East - Missouri City										
2017 YTD	323	\$292,609	\$262,000	\$107	94.1%	641	865	453	82	4.2
2018 YTD	368	\$298,757	\$275,000	\$111	94.1%	732	966	494	87	4.1
Difference	45	\$6,148	\$13,000	\$4	0.0%	91	101	41	5	-0.1
% Difference	13.93%	2.10%	4.96%	3.74%	0.0%	14.20%	11.68%	9.05%	6.10%	-2.38%
Area: 31-West										
2017 YTD	103	\$438,431	\$356,200	\$148	94.1%	232	264	124	60	3.9
2018 YTD	101	\$345,587	\$299,900	\$133	92.7%	230	313	128	52	4.6
Difference	-2	-\$92,844	-\$56,300	-\$15	-1.4%	-2	49	4	-8	0.7
% Difference	-1.94%	-21.18%	-15.81%	-10.14%	-1.5%	-0.86%	18.56%	3.23%	-13.33%	17.95%
Area: 32- Far NE										
2017 YTD	123	\$256,081	\$215,000	\$100	96.1%	263	251	164	53	2.5
2018 YTD	119	\$278,248	\$246,175	\$96	94.9%	226	244	169	51	2.5
Difference	-4	\$22,167	\$31,175	-\$4	-1.2%	-37	-7	5	-2	0
% Difference	-3.25%	8.66%	14.50%	-4.00%	-1.2%	-14.07%	-2.79%	3.05%	-3.77%	0.00%
Area: 33- Galveston										
2017 YTD	602	\$256,031	\$217,246	\$122	94.5%	1179	1,426	769	65	3.3
2018 YTD	670	\$250,840	\$225,250	\$120	93.9%	1204	1,469	886	70	3.4
Difference	68	-\$5,191	\$8,004	-\$2	-0.6%	25	43	117	5	0.1
% Difference	11.30%	-2.03%	3.68%	-1.64%	-0.6%	2.12%	3.02%	15.21%	7.69%	3.03%
Area: 34- Aldine Westfield										
2017 YTD	29	\$118,734	\$120,500	\$80	92.9%	59	56	30	33	3.2
2018 YTD	38	\$133,751	\$138,000	\$82	92.8%	55	48	44	62	2.1
Difference	9	\$15,017	\$17,500	\$2	-0.1%	-4	-8	14	29	-1.1
% Difference	31.03%	12.65%	14.52%	2.50%	-0.1%	-6.78%	-14.29%	46.67%	87.88%	-34.38%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area: 35 - Hempstead West										
2017 YTD	214	\$280,036	\$240,000	\$106	94.6%	483	556	328	79	3.3
2018 YTD	238	\$271,586	\$243,405	\$105	95.7%	425	522	328	71	2.7
Difference	24	-\$8,450	\$3,405	-\$1	1.1%	-58	-34	0	-8	-0.6
% Difference	11.21%	-3.02%	1.42%	-0.94%	1.2%	-12.01%	-6.12%	0.00%	-10.13%	-18.18%
Area: 36 - South Katy Area										
2017 YTD	303	\$329,148	\$302,500	\$111	94.4%	668	662	441	67	2.4
2018 YTD	364	\$320,846	\$285,000	\$110	94.9%	629	683	459	60	2.7
Difference	61	-\$8,302	-\$17,500	-\$1	0.5%	-39	21	18	-7	0.3
% Difference	20.13%	-2.52%	-5.79%	-0.90%	0.5%	-5.84%	3.17%	4.08%	-10.45%	12.50%
Area: 37 - Fort Bend West										
2017 YTD	310	\$268,615	\$242,750	\$100	94.7%	687	751	437	74	3.1
2018 YTD	336	\$271,585	\$254,000	\$105	95.1%	695	850	467	69	3.7
Difference	26	\$2,970	\$11,250	\$5	0.4%	8	99	30	-5	0.6
% Difference	8.39%	1.11%	4.63%	5.00%	0.4%	1.16%	13.18%	6.86%	-6.76%	19.35%
Area: 38 - Fort Bend East										
2017 YTD	249	\$256,399	\$236,490	\$96	95.7%	464	445	284	61	2.7
2018 YTD	229	\$228,334	\$205,000	\$95	95.3%	402	473	287	64	2.8
Difference	-20	-\$28,065	-\$31,490	-\$1	-0.4%	-62	28	3	3	0.1
% Difference	-8.03%	-10.95%	-13.32%	-1.04%	-0.4%	-13.36%	6.29%	1.06%	4.92%	3.70%
Area: 39 - Montgomery County Northwest										
2017 YTD	239	\$292,292	\$249,900	\$116	93.5%	609	908	313	84	5.6
2018 YTD	248	\$306,969	\$260,000	\$114	95.1%	518	828	333	108	4.7
Difference	9	\$14,677	\$10,100	-\$2	1.6%	-91	-80	20	24	-0.9
% Difference	3.77%	5.02%	4.04%	-1.72%	1.7%	-14.94%	-8.81%	6.39%	28.57%	-16.07%
Area: 40 - Montgomery County Southeast										
2017 YTD	175	\$267,216	\$252,000	\$103	94.1%	350	511	241	77	4.2
2018 YTD	184	\$262,609	\$234,750	\$103	94.1%	376	478	282	82	3.6
Difference	9	-\$4,607	-\$17,250	\$0	0.0%	26	-33	41	5	-0.6
% Difference	5.14%	-1.72%	-6.85%	0.00%	0.0%	7.43%	-6.46%	17.01%	6.49%	-14.29%
Area: 41 - Montgomery County Northwest										
2017 YTD	10	\$112,605	\$97,175	\$62	87.0%	22	88	7	191	13.5
2018 YTD	13	\$105,173	\$105,000	\$59	85.9%	0	48	11	266	6.7
Difference	3	-\$7,432	\$7,825	-\$3	-1.1%	-22	-40	4	75	-6.8
% Difference	30.00%	-6.60%	8.05%	-4.84%	-1.3%	-100.00%	-45.45%	57.14%	39.27%	-50.37%
Area: 42 - Liberty County										
2017 YTD	7	\$89,143	\$59,000	\$53	79.5%	20	94	5	116	10.2
2018 YTD	9	\$100,850	\$60,000	\$62	77.5%	1	41	7	166	3.2
Difference	2	\$11,707	\$1,000	\$9	-2.0%	-19	-53	2	50	-7
% Difference	28.57%	13.13%	1.69%	16.98%	-2.5%	-95.00%	-56.38%	40.00%	43.10%	-68.63%
Area: 43 - Walker County										
2017 YTD	26	\$174,592	\$169,750	\$94	95.7%	50	140	30	69	4.6
2018 YTD	28	\$191,953	\$179,091	\$96	90.2%	37	119	23	144	3.6
Difference	2	\$17,361	\$9,341	\$2	-5.5%	-13	-21	-7	75	-1
% Difference	7.69%	9.94%	5.50%	2.13%	-5.7%	-26.00%	-15.00%	-23.33%	108.70%	-21.74%
Area: 44 - Polk County										
2017 YTD	27	\$155,340	\$140,000	\$98	90.3%	63	267	26	76	7.2
2018 YTD	25	\$173,175	\$132,450	\$98	90.5%	65	292	27	103	7.9
Difference	-2	\$17,835	-\$7,550	\$0	0.2%	2	25	1	27	0.7
% Difference	-7.41%	11.48%	-5.39%	0.00%	0.2%	3.17%	9.36%	3.85%	35.53%	9.72%
Area: 45 - Angelina County										
2017 YTD	3	\$164,500	\$175,000	\$108	82.2%	10	32	6	114	6.1
2018 YTD	4	\$135,450	\$158,500	\$81	89.3%	0	19	2	154	4.8
Difference	1	-\$29,050	-\$16,500	-\$27	7.1%	-10	-13	-4	40	-1.3
% Difference	33.33%	-17.66%	-9.43%	-25.00%	8.6%	-100.00%	-40.63%	-66.67%	35.09%	-21.31%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area: 46- Jasper County										
2017 YTD	1	\$630,000	\$630,000	\$203	97.1%	8	43	4	1	17.8
2018 YTD	1	\$114,000	\$114,000	\$20	88.4%	0	31	0	201	7.4
Difference	0	-\$516,000	-\$516,000	-\$183	-8.7%	-8	-12	-4	200	-10.4
% Difference	0.00%	-81.90%	-81.90%	-90.15%	-9.0%	-100.00%	-27.91%	-100.00%	20000.00%	-58.43%
Area: 48- Tyler County										
2017 YTD	7	\$132,200	\$149,000	\$78	91.4%	10	69	3	84	9.4
2018 YTD	3	\$130,000	\$75,000	\$66	83.8%	0	45	6	152	6.1
Difference	-4	-\$2,200	-\$74,000	-\$12	-7.6%	-10	-24	3	68	-3.3
% Difference	-57.14%	-1.66%	-49.66%	-15.38%	-8.3%	-100%	-34.78%	200.00%	80.95%	-35.11%
Area: 49- Hardin County										
2017 YTD	2	\$99,000	\$99,000	\$19	86.4%	10	30	6	73	10.9
Area: 50- Orange County										
2017 YTD	2	\$46,950	\$46,950	\$28	97.9%	7	24	4	150	11.5
2018 YTD	1	\$165,000	\$165,000	\$127	94.3%	0	7	2	24	1.9
Difference	-1	\$118,050	\$118,050	\$99	-3.6%	-7	-17	-2	-126	-9.6
% Difference	-50.00%	251.44%	251.44%	353.57%	-3.7%	-100.00%	-70.83%	-50.00%	-84.00%	-83.48%
Area: 51- Jefferson County										
2017 YTD	10	\$178,520	\$157,900	\$84	95.3%	24	47	13	58	6.8
2018 YTD	7	\$145,357	\$145,000	\$84	87.7%	0	24	2	82	1.6
Difference	-3	-\$33,163	-\$12,900	\$14	-7.6%	-24	-23	-11	24	-5.2
% Difference	-30.00%	-18.58%	-8.17%	0.00%	-8.0%	-100.00%	-48.94%	-84.62%	41.38%	-76.47%
Area: 52- Liberty County										
2017 YTD	34	\$158,860	\$131,000	\$87	91.3%	69	186	34	81	4.9
2018 YTD	31	\$137,475	\$120,775	\$78	87.9%	71	181	51	78	4.5
Difference	-3	-\$21,385	-\$10,225	-\$9	-3.4%	2	-5	17	-3	-0.4
% Difference	-8.82%	-13.46%	-7.81%	-10.34%	-3.7%	2.90%	-2.69%	50.00%	-3.70%	-8.16%
Area: 53- Chambers County										
2017 YTD	22	\$240,213	\$251,500	\$98	96.3%	49	134	40	86	3.5
2018 YTD	37	\$257,384	\$239,000	\$123	94.8%	73	138	63	71	3.1
Difference	15	\$17,171	-\$12,500	\$25	-1.5%	24	4	23	-15	-0.4
% Difference	68.18%	7.15%	-4.97%	25.51%	-1.6%	48.98%	2.99%	57.50%	-17.44%	-11.43%
Area: 54- Matagorda County										
2017 YTD	10	\$182,130	\$178,250	\$145	92.3%	28	141	10	59	11.0
2018 YTD	10	\$208,380	\$166,950	\$117	92.7%	22	132	5	145	9.3
Difference	0	\$26,250	-\$11,300	-\$28	0.4%	-6	-9	-5	86	-1.7
% Difference	0.00%	14.41%	-6.34%	-19.31%	0.4%	-21.43%	-6.38%	-50.00%	145.76%	-15.45%
Area: 55- Wharton County										
2017 YTD	11	\$145,491	\$147,000	\$83	87.0%	21	86	9	121	5.8
2018 YTD	12	\$122,008	\$96,800	\$77	84.2%	19	94	23	109	5.4
Difference	1	-\$23,483	-\$50,200	-\$6	-2.8%	-2	8	14	-12	-0.4
% Difference	9.09%	-16.14%	-34.15%	-7.23%	-3.2%	-9.52%	9.30%	155.56%	-9.92%	-6.90%
Area: 56- Colorado County										
2017 YTD	6	\$145,892	\$169,000	\$82	88.6%	15	56	6	83	7.8
2018 YTD	9	\$197,718	\$155,000	\$82	94.2%	9	55	6	32	6.9
Difference	3	\$51,826	-\$14,000	\$0	5.6%	-6	-1	0	-51	-0.9
% Difference	50.00%	35.52%	-8.28%	0.00%	6.3%	-40.00%	-1.79%	0.00%	-61.45%	-11.54%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area: 57 - Austin County										
2017 YTD	16	\$167,668	\$167,450	\$92	94.6%	20	79	21	70	6.0
2018 YTD	12	\$246,416	\$233,500	\$104	92.5%	10	63	15	96	3.8
Difference	-4	\$78,748	\$66,050	\$12	-2.1%	-10	-16	-6	26	-2.2
% Difference	-25.00%	46.97%	39.44%	13.04%	-2.2%	-50.00%	-20.25%	-28.57%	37.14%	-36.67%
Area: 58 - Washington County										
2017 YTD	11	\$263,545	\$212,000	\$106	91.9%	16	59	12	140	3.4
2018 YTD	15	\$252,583	\$221,000	\$111	89.6%	19	56	16	77	3.1
Difference	4	-\$10,962	\$9,000	\$5	-2.3%	3	-3	4	-63	-0.3
% Difference	36.36%	-4.16%	4.25%	4.72%	-2.5%	18.75%	-5.08%	33.33%	-45.00%	-8.82%
Area: 59 - Burleson County										
2017 YTD	1	\$97,250	\$97,250	\$104	81.1%	3	6	1	207	4.2
2018 YTD	5	\$122,080	\$125,000	\$93	91.4%	1	6	0	72	3.4
Difference	4	\$24,830	\$27,750	-\$11	10.3%	-2	0	3	-135	-0.8
% Difference	400.00%	25.53%	28.53%	-10.58%	12.7%	-66.67%	0.00%	-100.00%	-65.22%	-19.05%
Area: 60 - Grimes County										
2017 YTD	6	\$185,833	\$156,000	\$97	89.4%	14	47	3	43	6.7
2018 YTD	4	\$145,000	\$160,000	\$73	104.4%	23	53	14	266	6.3
Difference	-2	-\$40,833	\$4,000	-\$24	15.0%	9	6	11	223	-0.4
% Difference	-33.33%	-21.97%	2.56%	-24.74%	16.8%	64.29%	12.77%	366.67%	518.60%	-5.97%
Area: 61 - Brazos County										
2017 YTD	19	\$249,499	\$210,000	\$117	98.7%	17	68	11	55	3.3
2018 YTD	19	\$285,750	\$231,000	\$132	93.9%	38	109	27	93	4.9
Difference	0	\$36,251	\$21,000	\$15	-4.8%	21	41	16	38	1.6
% Difference	0.00%	14.53%	10.00%	12.82%	-4.9%	123.53%	60.29%	145.45%	69.09%	48.48%
Area: 62 - Madison County										
2017 YTD	3	\$140,500	\$140,000	\$75	83.9%	2	16	4	39	7.4
2018 YTD	5	\$145,600	\$131,000	\$75	88.2%	0	19	1	120	6.7
Difference	2	\$5,100	-\$9,000	\$0	4.3%	-2	3	-3	81	-0.7
% Difference	66.67%	3.63%	-6.43%	0.00%	5.1%	-100.00%	18.75%	-75.00%	207.69%	-9.46%
Area: 63 - Leon County										
2017 YTD	1	\$49,000	\$49,000	\$39	89.1%	8	43	1	68	13.9
2018 YTD	1	\$164,000	\$164,000	\$109	96.5%	0	21	3	210	4.9
Difference	0	\$115,000	\$115,000	\$70	7.4%	-8	-22	2	142	-9
% Difference	0.00%	234.69%	234.69%	179.49%	8.3%	-100.00%	-51.16%	200.00%	208.82%	-64.75%
Area: 64 - San Jacinto County										
2017 YTD	19	\$175,637	\$142,000	\$90	91.1%	40	131	26	79	6.1
2018 YTD	20	\$161,227	\$79,900	\$95	88.8%	30	117	24	112	5.1
Difference	1	-\$14,410	-\$62,100	\$5	-2.2%	-10	-14	-2	33	-1
% Difference	5.26%	-8.20%	-43.73%	5.56%	-2.4%	-25.00%	-10.69%	-7.69%	41.77%	-16.39%
Area: 65 - Calhoun County										
2017 YTD	1	\$80,000	\$80,000	\$127	89.0%	2	13	2	198	7.1
2018 YTD	1	\$49,000	\$49,000	\$25	61.3%	0	11	2	164	10.2
Difference	0	-\$31,000	-\$31,000	-\$102	-27.7%	-2	-2	0	156.9	3.1
% Difference	0.00%	-38.75%	-38.75%	-80.31%	-31.1%	-100%	-15%	500%	-17.17%	43.66%
Area: 67 - Jackson County										
2017 YTD	1	\$55,000	\$55,000	\$102	69.6%	1	6	0	64	12.0

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
Area: 68 - Lavaca County										
2017 YTD	2	\$191,500	\$191,500	\$61	92.5%	2	9	1	12	6.0
2018 YTD	2	\$125,250	\$125,250	\$93	86.8%	0	4	1	210	2.0
Difference	0	-\$66,250	-\$66,250	\$32	-5.7%	-2	-5	0	198	-4
% Difference	0.00%	-34.60%	-34.60%	52.46%	-6.2%	-100.00%	-55.56%	0.00%	1650.00%	-66.67%
Area: 69 - Fayette County										
2017 YTD	4	\$130,000	\$130,000	\$77	93.2%	6	26	3	74	9.2
2018 YTD	3	\$231,333	\$255,000	\$168	90.3%	0	18	2	133	4.6
Difference	-1	\$101,333	\$125,000	\$91	-2.9%	-6	-8	-1	59	-4.6
% Difference	-25.00%	77.95%	96.15%	118.18%	-3.1%	-100.00%	-30.77%	-33.33%	79.73%	-50.00%

Area: 70- Lee County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1	\$34,000	\$34,000	\$24	75.6%	2	8	1	31	6.9
2018	YTD	2	\$165,500	\$165,500	\$122	97.9%	0	3	0	93	1.6
	Difference	1	\$131,500	\$131,500	\$98	22.3%	-2	-5	-1	62	-5.3
	% Difference	100.00%	386.76%	386.76%	408.33%	29.5%	-100%	-63%	100%	200%	-77%

Area: 71-Milam County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2018	YTD	1	\$282,500	\$282,500	\$107	94.5%	0	3	0	93	9.0

Area: 72-Robertson County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1	\$105,000	\$105,000	\$81	95.5%	2	4	1	11	4.0
2018	YTD	1	\$172,500	\$172,500	\$77	97.2%	0	4	0	18	4.0
	Difference	0	\$67,500	\$67,500	-\$4	1.7%	-2	0	-1	7	0.0
	% Difference	0.00%	64.29%	64.29%	-4.94%	1.8%	-100%	0%	-100%	63.64%	0.00%

Area: 73-Limestone County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2018	YTD	1	\$71,810	\$71,810	\$60	84.5%	1	9	0	213	10.8

Area: 74-Freestone County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2018	YTD	1	\$142,000	\$142,000	\$49	97.9%	0	6	0	47	18.0

Area: 77-Nacogdoches County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2018	YTD	1	\$260,000	\$260,000	\$100	77.4%	0	5	0	250	8.6



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