

## Houston Area Single-Family Residential Market by Area for October 2018

Real Estate Data ©2018 Real Estate Center at Texas A and M University and HAR/Data Relevance Project.

Data computations 2018 Better Homes and Gardens Real Estate Gary Greene

Year		Closed Listings	Average Price	Median Price	Price Per Sq Ft	Close to OL Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
<b>Area 1- Atascocita</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	2708	\$230,531	\$208,000	\$92	95.9%	4498	931	2,811	50	3.4
2018	YTD	2636	\$239,737	\$219,900	\$97	96.3%	4172	868	2777	54	3.5
	Difference	-72	\$9,206	\$11,900	\$5	0.4%	-326	-63	-34	4	0.1
	% Difference	-2.66%	3.99%	5.72%	5.43%	0.4%	-7.25%	-6.77%	-1.21%	8.00%	2.94%
<b>Area 2- East</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	2040	\$151,498	\$149,950	\$84	95.4%	3100	591	2121	51	2.8
2018	YTD	2281	\$158,699	\$155,000	\$90	95.7%	3460	608	2,364	44	3.1
	Difference	241	\$7,201	\$5,050	\$6	0.3%	360	17	243	-7	0.3
	% Difference	11.81%	4.75%	3.37%	7.14%	0.3%	11.61%	2.88%	11.46%	-13.73%	10.71%
<b>Area 3- Southeast</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1,646	\$159,321	\$159,000	\$87	96.3%	2,447	412	1,708	43	2.4
2018	YTD	1,746	\$173,614	\$167,500	\$96	96.4%	2,402	326	1,791	40	2.3
	Difference	100	\$14,293	\$8,500	\$9	0.1%	-45	-86	83	-3	-0.1
	% Difference	6.08%	8.97%	5.35%	10.34%	0.1%	-1.84%	-20.87%	4.86%	-6.98%	-4.17%
<b>Area 4- South</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	562	\$228,132	\$213,151	\$128	93.5%	1092	233	586	51	4.7
2018	YTD	604	\$240,589	\$241,000	\$141	93.7%	1196	275	649	57	5.4
	Difference	42	\$12,457	\$27,849	\$13	0.2%	104	42	63	6	0.7
	% Difference	7.47%	5.46%	13.07%	10.16%	0.2%	9.52%	18.03%	10.75%	11.76%	14.89%
<b>Area: 5 - Brazoria</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	3664	\$243,238	\$230,000	\$108	96.0%	5351	1066	3,759	52	3
2018	YTD	3947	\$252,464	\$237,000	\$113	96.1%	5700	1127	4,098	51	3
	Difference	283	\$9,226	\$7,000	\$5	0.1%	349	61	339	-1	0.5
	% Difference	7.72%	3.79%	3.04%	4.63%	0.1%	6.52%	5.72%	9.02%	-1.92%	17.24%
<b>Area: 6- Pasadena</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1101	\$176,533	\$162,000	\$95	96.1%	1455	179	1122	34	1.7
2018	YTD	1089	\$184,379	\$172,000	\$103	96.5%	1471	173	1122	31	2.3
	Difference	-12	\$7,846	\$10,000	\$8	0.4%	16	-6	0	-3	0.6
	% Difference	-1.09%	4.44%	6.17%	8.42%	0.4%	1.10%	-3.35%	0.00%	-8.82%	35.29%
<b>Area: 7- Clear Lake</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1658	\$253,124	\$223,000	\$106	96.3%	2362	376	1716	42	2.2
2018	YTD	1766	\$266,951	\$233,000	\$112	96.5%	2475	381	1818	39	2.6
	Difference	108	\$13,827	\$10,000	\$6	0.2%	113	5	102	-3	0.4
	% Difference	6.51%	5.46%	4.48%	5.66%	0.2%	4.78%	1.33%	5.94%	-7.14%	18.18%
<b>Area: 8- Bear Creek</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1833	\$215,942	\$198,900	\$92	96.9%	2730	437	1869	42	2.2
2018	YTD	1913	\$214,455	\$199,000	\$92	96.9%	2753	394	1930	36	2.3
	Difference	80	-\$1,487	\$100	\$0	0.0%	23	-43	61	-6	0.1
	% Difference	4.36%	-0.69%	0.05%	0.00%	0.0%	0.84%	-9.84%	3.26%	-14.29%	4.55%
<b>Area: 9- The Heights</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	2433	\$435,115	\$395,000	\$216	95.1%	4654	1,099	2,541	55	4.5
2018	YTD	2760	\$452,271	\$405,000	\$221	95.5%	5025	1,093	2943	54	4.3
	Difference	327	\$17,156	\$10,000	\$5	0.4%	371	-6	402	-1	-0.2
	% Difference	13.44%	3.94%	2.53%	2.31%	0.4%	7.97%	-0.55%	15.82%	-1.82%	-4.44%
<b>Area: 10- Hempstead East</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1845	\$236,734	\$216,000	\$95	95.8%	2928	515	1,918	43	2.6
2018	YTD	1692	\$245,665	\$225,000	\$98	96.0%	2463	421	1728	45	2.7
	Difference	-153	\$8,931	\$9,000	\$3	0.2%	-465	-94	-190	2	0.1
	% Difference	-8.29%	3.77%	4.17%	3.16%	0.2%	-15.88%	-18.25%	-9.91%	4.65%	3.85%
<b>Area: 11-Near North</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	690	\$157,457	\$145,000	\$85	96.3%	977	147	700	40	2.1
2018	YTD	819	\$164,620	\$155,000	\$91	97.4%	1110	140	861	35	2.2
	Difference	129	\$7,163	\$10,000	\$6	1.1%	133	-7	161	-5	0.1
	% Difference	18.70%	4.55%	6.90%	7.06%	1.1%	13.61%	-4.76%	23.00%	-12.50%	4.76%

Year		Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
<b>Area: 12- North</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1630	\$166,471	\$154,000	\$83	96.8%	2426	405	1678	45	2.2
2018	YTD	1700	\$164,763	\$159,900	\$86	97.0%	2240	302	1732	39	2.1
	Difference	70	-\$1,708	\$5,900	\$3	0.2%	-186	-103	54	-6	-0.1
	% Difference	4.29%	-1.03%	3.83%	3.61%	0.2%	-7.67%	-25.43%	3.22%	-13.33%	-4.55%
<b>Area: 13- Northwest</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	2559	\$214,293	\$189,000	\$86	95.9%	4225	859	2660	50	3.0
2018	YTD	2441	\$219,815	\$199,000	\$86	96.2%	3853	710	2556	47	3.1
	Difference	-118	\$5,522	\$10,000	\$0	0.3%	-372	-149	-104	-3	0.1
	% Difference	-4.61%	2.58%	5.29%	0.00%	0.3%	-8.80%	-17.35%	-3.91%	-6.00%	3.33%
<b>Area: 14- Far Northwest</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	2268	\$300,912	\$242,000	\$107	95.0%	3776	927	2286	63	3.6
2018	YTD	2305	\$303,517	\$250,000	\$110	95.8%	3961	861	2428	56	4.0
	Difference	37	\$2,605	\$8,000	\$3	0.8%	185	-66	142	-7	0.4
	% Difference	1.63%	0.87%	3.31%	2.80%	0.8%	4.90%	-7.12%	6.21%	-11.11%	11.11%
<b>Area: 15- Montgomery County Southwest</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	3989	\$342,835	\$273,500	\$121	95.1%	7104	1690	4126	56	4.0
2018	YTD	4094	\$351,082	\$285,000	\$123	95.5%	6938	1589	4196	55	4.1
	Difference	105	\$8,247	\$11,500	\$2	0.4%	-166	-101	70	-1	0.1
	% Difference	2.63%	2.41%	4.20%	1.65%	0.4%	-2.34%	-5.98%	1.70%	-1.79%	2.50%
<b>Area: 16- Central Inner Loop</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	764	\$804,562	\$555,500	\$265	94.1%	1798	493	785	64	6.6
2018	YTD	755	\$929,308	\$602,500	\$286	94.2%	1933	546	795	66	8.1
	Difference	-9	\$124,746	\$47,000	\$21	0.1%	135	53	10	2	1.5
	% Difference	-1.18%	15.50%	8.46%	7.92%	0.1%	7.51%	10.75%	1.27%	3.13%	22.73%
<b>Area: 17- Southwest Inner Loop</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	896	\$973,091	\$852,000	\$298	94.5%	1958	482	948	54	5.2
2018	YTD	920	\$950,266	\$842,000	\$286	93.5%	2056	571	940	58	6.1
	Difference	24	-\$22,825	-\$10,000	-\$12	-1.0%	98	89	-8	4	0.9
	% Difference	2.68%	-2.35%	-1.17%	-4.03%	-1.1%	5.01%	18.46%	-0.84%	7.41%	17.31%
<b>Area: 18- South Central</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	212	\$156,927	\$139,500	\$91	96.9%	348	51	226	34	2.9
2018	YTD	223	\$173,058	\$149,000	\$98	97.0%	370	57	214	41	4.1
	Difference	11	\$16,131	\$9,500	\$7	0.1%	22	6	-12	7	1.2
	% Difference	5.19%	10.28%	6.81%	7.69%	0.1%	6.32%	11.76%	-5.31%	20.59%	41.38%
<b>Area: 19- Montgomery County Northeast</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1188	\$218,112	\$191,425	\$100	94.9%	1970	474	1251	64	3.9
2018	YTD	1247	\$235,358	\$219,999	\$104	95.5%	2069	478	1318	55	4.1
	Difference	59	\$17,246	\$28,574	\$4	0.6%	99	4	67	-9	0.2
	% Difference	4.97%	7.91%	14.93%	4.00%	0.6%	5.03%	0.84%	5.36%	-14.06%	5.13%
<b>Area: 20- Bellaire South</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	792	\$284,195	\$255,500	\$132	94.2%	1796	386	841	47	4.7
2018	YTD	980	\$267,647	\$239,000	\$121	92.1%	1958	471	1003	57	4.6
	Difference	188	-\$16,548	-\$16,500	-\$11	-2.1%	162	85	162	10	-0.1
	% Difference	23.74%	-5.82%	-6.46%	-8.33%	-2.2%	9.02%	22.02%	19.26%	21.28%	-2.13%
<b>Area: 21- Bellaire West</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	174	\$225,820	\$195,000	\$111	94.6%	335	63	183	40	3.3
2018	YTD	174	\$207,627	\$199,000	\$109	93.7%	336	68	186	48	4.7
	Difference	0	-\$18,193	\$4,000	-\$2	-0.9%	1	5	3	8	1.4
	% Difference	0.00%	-8.06%	2.05%	-1.80%	-1.0%	0.30%	7.94%	1.64%	20.00%	42.42%
<b>Area: 22 - Central West</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	427	\$881,494	\$640,000	\$245	92.9%	941	288	446	72	6.5
2018	YTD	404	\$784,606	\$596,000	\$235	91.9%	1017	302	410	70	8.4
	Difference	-23	-\$96,888	-\$44,000	-\$10	-1.0%	76	14	-36	-2	1.9
	% Difference	-5.39%	-10.99%	-6.88%	-4.08%	-1.1%	8.08%	4.86%	-8.07%	-2.78%	29.23%

Year		Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
<b>Area: 23- Memorial</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	559	\$1,144,671	\$815,000	\$280	93.1%	1189	315	570	61	5.7
2018	YTD	621	\$1,070,142	\$749,000	\$259	91.3%	1395	407	639	65	7.3
	Difference	62	-\$74,529	-\$66,000	-\$21	-1.8%	206	92	69	4	1.6
	% Difference	11.09%	-6.51%	-8.10%	-7.50%	-1.9%	17.33%	29.21%	12.11%	6.56%	28.07%
<b>Area: 24 - Spring Branch</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1004	\$428,973	\$340,000	\$178	94.4%	1979	486	1057	63	5.2
2018	YTD	984	\$462,333	\$355,000	\$185	94.9%	2061	524	1061	66	5.4
	Difference	-20	\$33,360	\$15,000	\$7	0.5%	82	38	4	3	0.2
	% Difference	-1.99%	7.78%	4.41%	3.93%	0.5%	4.14%	7.82%	0.38%	4.76%	3.85%
<b>Area: 25- Far West</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	3357	\$237,702	\$203,500	\$99	95.8%	5210	1043	3484	54	3.2
2018	YTD	3862	\$255,686	\$220,000	\$105	96.0%	5957	1230	4,134	56	3.4
	Difference	505	\$17,984	\$16,500	\$6	0.2%	747	187	650	2	0.2
	% Difference	15.04%	7.57%	8.11%	6.06%	0.2%	14.34%	17.93%	18.66%	3.70%	6.25%
<b>Area: 26- Waller County</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	306	\$250,137	\$238,125	\$107	93.5%	515	168	332	82	5.0
2018	YTD	381	\$236,820	\$200,000	\$118	95.8%	520	120	399	65	3.0
	Difference	75	-\$13,317	-\$38,125	\$11	2.3%	5	-48	67	-17	-2
	% Difference	24.51%	-5.32%	-16.01%	10.28%	2.5%	0.97%	-28.57%	20.18%	-20.73%	-40.00%
<b>Area: 28- Alief Area</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	507	\$166,441	\$155,000	\$88	96.8%	742	103	521	36	2.2
2018	YTD	475	\$183,271	\$163,500	\$94	96.6%	677	97	491	44	1.9
	Difference	-32	\$16,830	\$8,500	\$6	-0.2%	-65	-6	-30	8	-0.3
	% Difference	-6.31%	10.11%	5.48%	6.82%	-0.2%	-8.76%	-5.83%	-5.76%	22.22%	-13.64%
<b>Area: 29 - Fort Bend - Sugar Land Stafford</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1567	\$367,915	\$315,000	\$124	95.2%	2988	660	1602	51	4.4
2018	YTD	1599	\$380,220	\$325,000	\$126	94.5%	2925	685	1622	59	4.5
	Difference	32	\$12,305	\$10,000	\$2	-0.7%	-63	25	20	8	0.1
	% Difference	2.04%	3.34%	3.17%	1.61%	-0.7%	-2.11%	3.79%	1.25%	15.69%	2.27%
<b>Area: 30 - Fort Bend East- Missouri City</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	2336	\$303,468	\$273,000	\$110	94.6%	4028	1035	2454	70	4.8
2018	YTD	2363	\$299,076	\$272,000	\$113	94.9%	3810	975	2459	73	4.2
	Difference	27	-\$4,392	-\$1,000	\$3	0.3%	-218	-60	5	3	-0.6
	% Difference	1.16%	-1.45%	-0.37%	2.73%	0.3%	-5.41%	-5.80%	0.20%	4.29%	-12.50%
<b>Area: 31-West</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	700	\$401,613	\$339,244	\$144	94.6%	1480	354	704	53	5.0
2018	YTD	693	\$383,985	\$330,000	\$140	93.3%	1515	372	720	59	5.8
	Difference	-7	-\$17,628	-\$9,244	-\$4	-1.3%	35	18	16	6	0.8
	% Difference	-1.00%	-4.39%	-2.72%	-2.78%	-1.4%	2.36%	5.08%	2.27%	11.32%	16.00%
<b>Area: 32- Far NE</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1025	\$278,398	\$242,700	\$102	96.0%	1613	305	1042	44	2.7
2018	YTD	947	\$276,549	\$245,000	\$102	95.0%	1608	338	980	49	3.9
	Difference	-78	-\$1,849	\$2,300	\$0	-1.0%	-5	33	-62	5	1.2
	% Difference	-7.61%	-0.66%	0.95%	0.00%	-1.0%	-0.31%	10.82%	-5.95%	11.36%	44.44%
<b>Area: 33- Galveston</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	4224	\$270,831	\$238,875	\$126	95.2%	6701	1,612	4,364	56	3.7
2018	YTD	4774	\$273,866	\$239,000	\$131	94.9%	7338	1,709	4,964	55	4.0
	Difference	550	\$3,035	\$125	\$5	-0.3%	637	97	600	-1	0.3
	% Difference	13.02%	1.12%	0.05%	3.97%	-0.3%	9.51%	6.02%	13.75%	-1.79%	8.11%
<b>Area: 34- Aldine Westfield</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	201	\$128,365	\$129,000	\$80	95.2%	342	58	214	29	3.9
2018	YTD	221	\$133,694	\$135,000	\$90	95.1%	296	46	224	47	2.1
	Difference	20	\$5,329	\$6,000	\$10	-0.1%	-46	-12	10	18	-1.8
	% Difference	9.95%	4.15%	4.65%	12.50%	-0.1%	-13.45%	-20.69%	4.67%	62.07%	-46.15%

Year		Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
<b>Area: 35- Hempstead West</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1915	\$283,378	\$245,000	\$106	95.2%	2978	652	2008	56	3.3
2018	YTD	1877	\$296,834	\$258,500	\$109	95.9%	2760	571	1941	56	3.2
	Difference	-38	\$13,456	\$13,500	\$3	0.7%	-218	-81	-67	0	-0.1
	% Difference	-1.98%	4.75%	5.51%	2.83%	0.7%	-7.32%	-12.42%	-3.34%	0.00%	-3.03%
<b>Area: 36 - South Katy Area</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	2533	\$342,995	\$310,000	\$113	95.3%	4372	892	2592	52	3.3
2018	YTD	2674	\$351,912	\$320,000	\$115	95.5%	4959	1059	2796	51	4.3
	Difference	141	\$8,917	\$10,000	\$2	0.2%	587	167	204	-1	1
	% Difference	5.57%	2.60%	3.23%	1.77%	0.2%	13.43%	18.72%	7.87%	-1.92%	30.30%
<b>Area: 37 - Fort Bend West</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	2370	\$276,028	\$249,895	\$104	95.0%	4025	900	2427	60	3.8
2018	YTD	2660	\$281,048	\$258,000	\$107	95.2%	4190	935	2826	63	3.5
	Difference	290	\$5,020	\$8,105	\$3	0.2%	165	35	399	3	-0.3
	% Difference	12.24%	1.82%	3.24%	2.88%	0.2%	4.10%	3.89%	16.44%	5.00%	-7.89%
<b>Area: 38 - Fort Bend East</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1655	\$256,826	\$229,500	\$98	95.9%	2764	564	1714	53	3.5
2018	YTD	1732	\$261,596	\$230,000	\$102	96.1%	2906	609	1823	58	4.3
	Difference	77	\$4,770	\$500	\$4	0.2%	142	45	109	5	0.8
	% Difference	4.65%	1.86%	0.22%	4.08%	0.2%	5.14%	7.98%	6.36%	9.43%	22.86%
<b>Area: 39 - Montgomery County Northwest</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1758	\$309,587	\$259,000	\$118	94.0%	3352	1040	1828	74	5.8
2018	YTD	1827	\$321,256	\$272,000	\$123	95.0%	3072	880	1902	78	4.8
	Difference	69	\$11,669	\$13,000	\$5	1.0%	-280	-160	74	4	-1.0
	% Difference	3.92%	3.77%	5.02%	4.24%	1.1%	-8.35%	-15.38%	4.05%	5.41%	-17.24%
<b>Area: 40 - Montgomery County Southeast</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1292	\$287,817	\$254,668	\$108	94.6%	2002	532	1332	72	3.8
2018	YTD	1517	\$285,293	\$246,123	\$111	95.2%	2472	581	1602	62	4.4
	Difference	225	-\$2,524	-\$8,545	\$3	0.6%	470	49	270	-10	0.6
	% Difference	17.41%	-0.88%	-3.36%	2.78%	0.6%	23.48%	9.21%	20.27%	-13.89%	15.79%
<b>Area: 41 - Montgomery County Northwest</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	60	\$120,541	\$97,175	\$67	82.7%	120	92	64	229	15.0
2018	YTD	55	\$144,353	\$110,000	\$82	88.0%	141	80	52	167	18.3
	Difference	-5	\$23,812	\$12,825	\$15	5.3%	21	-12	-12	-62	3.3
	% Difference	-8.33%	19.75%	13.20%	22.39%	6.4%	17.50%	-13.04%	-18.75%	-27.07%	22.00%
<b>Area: 42 - Liberty County</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	132	\$116,524	\$88,500	\$69	88.1%	239	102	133	113	7.5
2018	YTD	78	\$155,535	\$127,000	\$88	84.1%	166	70	89	132	9.0
	Difference	-54	\$39,011	\$38,500	\$19	-4.0%	-73	-32	-44	19	1.5
	% Difference	-40.91%	33.48%	43.50%	27.54%	-4.5%	-30.54%	-31.37%	-33.08%	16.81%	20.00%
<b>Area: 43 - Walker County</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	344	\$177,197	\$165,000	\$96	94.0%	488	140	332	67	3.8
2018	YTD	334	\$193,683	\$181,450	\$103	94.4%	466	125	324	70	4.2
	Difference	-10	\$16,486	\$16,450	\$7	0.4%	-22	-15	-8	3	0.4
	% Difference	-2.91%	9.30%	9.97%	7.29%	0.4%	-4.51%	-10.71%	-2.41%	4.48%	10.53%
<b>Area: 44 - Polk County</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	376	\$172,038	\$135,000	\$101	88.0%	776	326	388	98	8.8
2018	YTD	434	\$182,900	\$145,000	\$105	89.7%	786	321	444	96	7.7
	Difference	58	\$10,862	\$10,000	\$4	1.7%	10	-5	56	-2	-1.1
	% Difference	15.43%	6.31%	7.41%	3.96%	1.9%	1.29%	-1.53%	14.43%	-2.04%	-12.50%
<b>Area: 45 - Angelina County</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	38	\$211,997	\$206,000	\$90	88.8%	86	31	37	76	9.4
2018	YTD	30	\$225,670	\$179,450	\$99	93.6%	51	21	30	102	8.3
	Difference	-8	\$13,673	-\$26,550	\$9	4.8%	-35	-10	-7	26	-1.1
	% Difference	-21.05%	6.45%	-12.89%	10.00%	5.4%	-40.70%	-32.26%	-18.92%	34.21%	-11.70%

Year		Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
<b>Area: 46- Jasper County</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	40	\$156,714	\$129,250	\$79	90.0%	105	51	46	111	10.7
2018	YTD	34	\$220,950	\$147,650	\$107	89.0%	75	39	35	136	11.2
	Difference	-6	\$64,236	\$18,400	\$28	-1.0%	-30	-12	-11	25	0.5
	% Difference	-15.00%	40.99%	14.24%	35.44%	-1.1%	-28.57%	-23.53%	-23.91%	22.52%	4.67%
<b>Area: 47- Newton County</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	3	\$151,667	\$160,000	\$87	94.0%	8	4	4	63	12.0
2018	YTD	1	\$80,000	\$80,000	\$53	94.1%	6	3	1	36	24.0
	Difference	-2	-\$71,667	-\$80,000	-\$34	0.1%	-2	-1	-3	-27	1200.00%
	% Difference	-66.67%	-47.25%	-50.00%	-39.08%	0.1%	-25.00%	-25.00%	-75.00%	-42.86%	100.00%
<b>Area: 48- Tyler County</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	78	\$115,866	\$110,000	\$66	84.3%	158	73	80	118	10.1
2018	YTD	62	\$107,287	\$99,500	\$60	85.0%	111	52	65	139	9.9
	Difference	-16	-\$8,579	-\$10,500	-\$6	0.7%	-47	-21	-15	21	-0.2
	% Difference	-20.51%	-7.40%	-9.55%	-9.09%	0.8%	-30%	-28.77%	200.00%	17.80%	-1.98%
<b>Area: 49- Hardin County</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	48	\$183,742	\$163,000	\$84	91.6%	94	33	57	60	8.2
2018	YTD	36	\$198,231	\$172,500	\$85	93.8%	103	33	47	85	10.6
	Difference	-12	\$14,489	\$9,500	\$1	2.2%	9	0	-10	25	2.4
	% Difference	-25.00%	7.89%	5.83%	1.19%	2.4%	10%	0.00%	200.00%	41.67%	29.27%
<b>Area: 50- Orange County</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	36	\$153,033	\$170,000	\$75	92.0%	58	16	41	80	4.4
2018	YTD	28	\$180,229	\$161,500	\$87	92.6%	64	17	37	58	8.0
	Difference	-8	\$27,196	-\$8,500	\$12	0.6%	6	1	-4	-22	3.6
	% Difference	-22.22%	17.77%	-5.00%	16.00%	0.7%	10.34%	6.25%	-9.76%	-27.50%	81.82%
<b>Area: 51- Jefferson County</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	150	\$205,219	\$173,000	\$90	95.8%	253	52	159	54	4.4
2018	YTD	113	\$204,888	\$166,850	\$87	95.0%	261	57	121	46	8.2
	Difference	-37	-\$331	-\$6,150	\$14	-0.8%	8	5	-38	-8	3.8
	% Difference	-24.67%	-0.16%	-3.55%	-3.33%	-0.8%	3.16%	9.62%	-23.90%	-14.81%	86.36%
<b>Area: 52- Liberty County</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	404	\$164,629	\$150,000	\$92	92.1%	725	205	423	70	5.2
2018	YTD	480	\$170,645	\$159,500	\$93	93.1%	848	227	519	68	6.3
	Difference	76	\$6,016	\$9,500	\$1	1.0%	123	22	96	-2	1.1
	% Difference	18.81%	3.65%	6.33%	1.09%	1.1%	16.97%	10.73%	22.70%	-2.86%	21.15%
<b>Area: 53- Chambers County</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	411	\$265,833	\$253,000	\$111	96.5%	631	150	449	57	3.6
2018	YTD	565	\$261,112	\$249,000	\$114	96.9%	846	180	598	58	3.7
	Difference	154	-\$4,721	-\$4,000	\$3	0.4%	215	30	149	1	0.1
	% Difference	37.47%	-1.78%	-1.58%	2.70%	0.4%	34.07%	20.00%	33.18%	1.75%	2.78%
<b>Area: 54- Matagorda County</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	144	\$178,530	\$158,500	\$130	90.7%	313	155	150	96	11.0
2018	YTD	161	\$191,335	\$177,900	\$124	90.9%	326	161	164	102	11.1
	Difference	17	\$12,805	\$19,400	-\$6	0.2%	13	6	14	6	0.1
	% Difference	11.81%	7.17%	12.24%	-4.62%	0.2%	4.15%	3.87%	9.33%	6.25%	0.91%
<b>Area: 55- Wharton County</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	172	\$158,873	\$142,500	\$86	89.9%	282	95	181	96	6.5
2018	YTD	185	\$155,659	\$148,000	\$87	89.6%	318	111	198	85	6.7
	Difference	13	-\$3,214	\$5,500	\$1	-0.3%	36	16	17	-11	0.2
	% Difference	7.56%	-2.02%	3.86%	1.16%	-0.3%	12.77%	16.84%	9.39%	-11.46%	3.08%
<b>Area: 56- Colorado County</b>		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	83	\$232,216	\$170,000	\$103	87.6%	138	57	81	107	6.9
2018	YTD	97	\$187,642	\$163,000	\$93	89.7%	126	51	92	106	6.0
	Difference	14	-\$44,574	-\$7,000	-\$10	2.1%	-12	-6	11	-1	-0.9
	% Difference	16.87%	-19.20%	-4.12%	-9.71%	2.4%	-8.70%	-10.53%	13.58%	-0.93%	-13.04%

Year	Sales	Average Price	Median Price	Sales Price Per Sq Ft	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
<b>Area: 57 - Austin County</b>										
2017 YTD	164	\$216,946	\$194,900	\$112	92.7%	262	93	169	78	6.2
2018 YTD	158	\$215,296	\$200,000	\$112	93.0%	245	76	159	89	4.8
Difference	-6	-\$1,650	\$5,100	\$0	0.3%	-17	-17	-10	11	-1.4
% Difference	-3.66%	-0.76%	2.62%	0.00%	0.3%	-6.49%	-18.28%	-5.92%	14.10%	-22.58%
<b>Area: 58 - Washington County</b>										
2017 YTD	186	\$216,230	\$189,500	\$108	93.7%	286	70	195	71	4.1
2018 YTD	191	\$230,988	\$217,350	\$115	93.5%	251	64	191	70	2.8
Difference	5	\$14,758	\$27,850	\$7	-0.2%	-35	-6	-4	-1	-1.3
% Difference	2.69%	6.83%	14.70%	6.48%	-0.2%	-12.24%	-8.57%	-2.05%	-1.41%	-31.71%
<b>Area: 59 - Burtleson County</b>										
2017 YTD	12	\$147,909	\$103,125	\$87	88.2%	39	13	15	78	13.6
2018 YTD	17	\$122,841	\$125,000	\$91	91.2%	43	12	15	57	11.5
Difference	5	-\$25,068	\$21,875	\$4	3.0%	4	-1	3	-21	-2.1
% Difference	41.67%	-16.95%	21.21%	4.60%	3.4%	10.26%	-7.69%	0.00%	-26.92%	-15.44%
<b>Area: 60 - Grimes County</b>										
2017 YTD	87	\$171,075	\$148,000	\$93	91.5%	163	50	91	74	6.7
2018 YTD	95	\$201,177	\$174,800	\$104	92.9%	146	49	101	79	5.0
Difference	8	\$30,102	\$26,800	\$11	1.4%	-17	-1	10	5	-1.7
% Difference	9.20%	17.60%	18.11%	11.83%	1.5%	-10.43%	-2.00%	10.99%	6.76%	-25.37%
<b>Area: 61 - Brazos County</b>										
2017 YTD	231	\$301,617	\$260,790	\$131	97.0%	387	99	235	57	5.6
2018 YTD	275	\$315,656	\$279,900	\$137	96.1%	414	120	286	66	5.0
Difference	44	\$14,039	\$19,110	\$6	-0.9%	27	21	51	9	-0.6
% Difference	19.05%	4.65%	7.33%	4.58%	-0.9%	6.98%	21.21%	21.70%	15.79%	-10.71%
<b>Area: 62 - Madison County</b>										
2017 YTD	29	\$125,902	\$130,000	\$72	89.2%	49	16	27	69	8.0
2018 YTD	12	\$121,908	\$119,450	\$67	83.5%	0	8	6	165	0.0
Difference	-17	-\$3,994	-\$10,550	-\$5	-5.7%	-49	-8	-21	96	-8
% Difference	-58.62%	-3.17%	-8.12%	-6.94%	-6.4%	-100.00%	-50.00%	-77.78%	139.13%	-100.00%
<b>Area: 63 - Leon County</b>										
2017 YTD	45	\$140,130	\$132,000	\$76	90.3%	67	33	45	137	7.2
2018 YTD	24	\$183,747	\$167,994	\$89	87.8%	56	25	31	104	13.2
Difference	-21	\$43,617	\$35,994	\$13	-2.5%	-11	-8	-14	-33	6
% Difference	-46.67%	31.13%	27.27%	17.11%	-2.8%	-16.42%	-24.24%	-31.11%	-24.09%	83.33%
<b>Area: 64 - San Jacinto County</b>										
2017 YTD	235	\$189,727	\$142,900	\$100	90.4%	409	162	235	94	6.8
2018 YTD	241	\$193,143	\$146,500	\$107	89.5%	379	139	253	94	6.2
Difference	6	\$3,416	\$3,600	\$7	-0.9%	-30	-23	18	0	-0.6
% Difference	2.55%	1.80%	2.52%	7.00%	-1.0%	-7.33%	-14.20%	7.66%	0.00%	-8.82%
<b>Area: 65 - Calhoun County</b>										
2017 YTD	12	\$140,958	\$111,250	\$157	85.2%	24	14	8	183	16.6
2018 YTD	10	\$157,990	\$154,950	\$100	96.0%	19	12	8	129	14.2
Difference	-2	\$17,032	\$43,700	-\$57	10.8%	-5	-2	0	112.4	-2.4
% Difference	-16.67%	12.08%	39.28%	-36.31%	12.7%	-21%	-14%	500%	-29.51%	-14.46%
<b>Area: 66 - Victoria County</b>										
2017 YTD	6	\$143,400	\$135,200	\$78	89.1%	15	4	6	48	6.9
2018 YTD	7	\$182,400	\$143,800	\$113	98.7%	11	3	8	125	1.7
Difference	1	\$39,000	\$8,600	\$35	9.6%	-4	-1	2	77	-5.2
% Difference	16.67%	27.20%	6.36%	44.87%	10.8%	-26.67%	-25.00%	33.33%	160.42%	-75.36%
<b>Area: 67 - Jackson County</b>										
2017 YTD	6	\$59,000	\$35,000	\$51	80.5%	22	10	8	50	20.6
2018 YTD	6	\$143,083	\$144,000	\$113	93.0%	22	7	7	47	20.0
Difference	0	\$84,083	\$109,000	\$62	12.5%	0	-3	-1	-3	-0.6
% Difference	0.00%	142.51%	311.43%	121.57%	15.5%	0.0%	-30%	-13%	-6.00%	-2.91%
<b>Area: 68 - Lavaca County</b>										
2017 YTD	18	\$101,381	\$91,000	\$64	89.4%	29	10	22	93	4.9
2018 YTD	11	\$158,000	\$130,000	\$88	88.0%	23	8	10	112	9.2

Difference	-7	\$56,619	\$39,000	\$24	-1.4%	-6	-2	-12	19	4.3
% Difference	-38.89%	55.85%	42.86%	37.50%	-1.6%	-20.69%	-20.00%	-54.55%	20.43%	87.76%

  

Area: 69- Fayette County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	43	\$191,304	\$173,000	\$99	89.8%	69	26	40	110	7.4
2018	YTD	35	\$192,458	\$170,000	\$115	88.9%	68	27	42	104	9.1
	Difference	-8	\$1,154	-\$3,000	\$16	-0.9%	-1	1	2	-6	1.7
	% Difference	-18.60%	0.60%	-1.73%	16.16%	-1.0%	-1.45%	3.85%	5.00%	-5.45%	22.97%

  

Area: 70- Lee County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	19	\$161,823	\$170,000	\$87	88.7%	20	6	18	85	3.4
2018	YTD	8	\$242,375	\$225,500	\$122	89.3%	11	4	7	105	4.4
	Difference	-11	\$80,552	\$55,500	\$35	0.6%	-9	-2	-11	20	1
	% Difference	-57.89%	49.78%	32.65%	40.23%	0.7%	-45%	-33%	100%	24%	29%

  

Area: 71- Milam County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	3	\$138,100	\$88,300	\$83	85.9%	10	3	3	56	18.0
2018	YTD	6	\$210,874	\$173,875	\$94	85.4%	6	3	7	285	4.0
	Difference	3	\$72,774	\$85,575	\$11	-0.5%	-4	0	4	229	-14
	% Difference	100.00%	52.70%	96.91%	13.25%	-0.6%	-40.00%	0.00%	133.33%	408.93%	-77.78%

  

Area: 72- Robertson County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	7	\$138,000	\$105,000	\$80	85.2%	19	8	11	91	6.0
2018	YTD	4	\$230,625	\$229,250	\$139	86.9%	14	6	3	148	17.3
	Difference	-3	\$92,625	\$124,250	\$59	1.7%	-5	-2	-8	57	11.3
	% Difference	-42.86%	67.12%	118.33%	73.75%	2.0%	-26%	-25%	-73%	62.64%	188.33%

  

Area: 73- Limestone County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	9	\$148,611	\$150,000	\$105	88.0%	19	14	9	162	12.0
2018	YTD	12	\$256,018	\$276,450	\$145	89.6%	16	12	12	159	5.0
	Difference	3	\$107,407	\$126,450	\$40	1.6%	-3	-2	3	-3	-7.0
	% Difference	33.33%	72.27%	84.30%	38.10%	1.8%	-15.79%	-14.29%	33.33%	-1.85%	-58.33%

  

Area: 74- Freestone County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	3	\$123,333	\$112,500	\$78	91.5%	11	5	3	85	27.0
2018	YTD	2	\$88,500	\$88,500	\$44	92.7%	9	8	2	45	48.0
	Difference	-1	-\$34,833	-\$24,000	-\$34	1.2%	-2	3	-1	-40	21.0
	% Difference	-33.33%	-28.24%	-21.33%	-43.59%	1.3%	-18.2%	60.0%	-33.3%	-47.1%	77.8%

  

Area: 75- Anderson County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	3	\$84,000	\$90,000	\$70	90.3%	12	7	3	71	30.0
2018	YTD	9	\$114,633	\$133,000	\$64	95.5%	16	6	11	40	5.3
	Difference	6	\$30,633	\$43,000	-\$6	5.2%	4	-1	8	-31	-24.7
	% Difference	200.00%	36.47%	47.78%	-8.57%	5.8%	33.33%	-14.29%	266.67%	-43.66%	-82.33%

  

Area: 76- Cherokee County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	2	\$146,250	\$146,250	\$39	67.7%	5	1	2	38	12.0

  

Area: 77- Nacogdoches County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	5	\$200,600	\$171,000	\$94	92.0%	24	8	5	67	12.0
2018	YTD	6	\$238,738	\$257,150	\$90	90.8%	18	6	8	156	10.3
	Difference	1	\$38,138	\$86,150	-\$4	-1.2%	-6	-2	3	89	-1.7
	% Difference	20.00%	19.01%	50.38%	-4.26%	-1.3%	-25.00%	-25.00%	60.00%	132.84%	-14.17%

  

Area: 78- San Augustine County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	1	\$95,500	\$95,500	\$58	106.2%	4	1	1	635	36.0
2018	YTD	5	\$343,400	\$395,000	\$137	77.9%	14	5	5	145	24.0
	Difference	4	\$247,900	\$299,500	\$79	-28.3%	10	4	4	-490	-12.0
	% Difference	4	\$3	\$3	\$1	-26.6%	3	4	4	-1	-0.3

  

Area: 79- Sabine County		Sales	Avg Price	Median Price	Sales Price per SQFT	Sold to List Price	New Listings	Active Listings	Pending Sales	DOM	Months Inventory
2017	YTD	2	\$152,000	\$152,000	\$79	83.4%	11	3	2	42	12.0
2018	YTD	3	\$164,333	\$149,000	\$118	90.0%	8	3	3	86	18.0
	Difference	1	\$12,333	-\$3,000	\$39	6.6%	-3	0	1	44	6
	% Difference	50.00%	8.11%	-1.97%	49.37%	7.91%	-27.27%	0.00%	50.00%	104.76%	50.00%