

# Houston Association of Realtors® MLS Ranking Report

## Top Ten Listing Companies | January 3, 2019

Category: Single Family, Townhouse/Condo, Lots, Multi-Family, Country Homes/Acreage, Mid/Hi-Rise Condo

Status: Current Active Listings

Current Active Listings on January 3, 2019 Area: All Areas

Rank	Broker Code	Company Name	# of Listings	Volume	Average	% Total
1	GGPR01	BHGRE Gary Greene	1063	\$472,064,184	\$444,087	2.71
2	COLD01	Coldwell Banker United, Realtors	953	\$359,574,652	\$377,308	2.06
3	PBME01	Realty Associates	727	\$229,055,210	\$315,069	1.31
4	CREG01	Champions Real Estate Group	596	\$193,899,694	\$325,335	1.11
5	TRNR01	Martha Turner Sotheby's	586	\$695,323,241	\$1,186,558	3.99
6	LNVB01	Lennar Homes/Village Builders	550	\$198,216,846	\$360,394	1.14
7	KWPT01	Keller Williams Realty Memorial	527	\$309,394,517	\$587,644	1.78
8	RELM01	REALM Real Estate Professional	522	\$186,713,557	\$357,689	1.07
9	EXPD01	eXp Realty LLC	500	\$179,397,929	\$358,796	1.03
10	KWPD01	Keller Williams Platinum	491	\$137,308,268	\$279,650	0.79

# Houston Association of Realtors® MLS Ranking Report

## Top Ten Listings Sold Companies | December 2018

Category: Single Family, Townhouse/Condo, Lots, Multi-Family, Country Homes/Acreage, Mid/Hi-Rise Condo

Status: Listings Sold YTD data run on January 3 2019 for activity 1/1/2018-12/31/2018

Listings Sold by Company Area: All Areas

Rank	Broker Code	Company Name	Sold Listings	\$ Volume Sold	Average	% Total
1	GGPR01	BHGRE Gary Greene	3817	\$1,138,087,085	\$298,163	3.96
2	COLD01	Coldwell Banker United, Realtors	3297	\$916,580,632	\$278,047	3.19
3	PBME01	Realty Associates	2002	\$439,423,197	\$219,547	1.53
4	CREG01	Champions Real Estate Group	1706	\$398,043,294	\$233,388	1.39
5	TRNR01	Martha Turner Sotheby's	1542	\$1,070,592,677	\$694,288	3.73
6	KWNE02	Keller Williams Realty Northeast	1530	\$505,208,617	\$330,202	1.76
7	KWPT01	Keller Williams Realty Memorial	1516	\$523,085,336	\$345,043	1.82
8	RELM01	REALM Real Estate Professional	1472	\$339,324,240	\$230,519	1.18
9	LNVB01	Lennar Homes/Village Builders	1332	\$430,522,210	\$323,215	1.50
10	PDMI01	Perry Development Management	1308	\$477,841,710	\$365,322	1.66

# Houston Association of Realtors® MLS Ranking Report

## Top Ten Producing Companies | December 2018

Category: Single Family, Townhouse/Condo, Lots, Multi-Family, Country Homes/Acreage, Mid/Hi-Rise Condo

Status: Total Units and Dollar Volume Sold YTD through December 31 2018

Total Properties Sold - Data Run January 3 2019 for activity 1/1/2018-12/31/2018 All Areas

Rank	Broker Code	Company Name	Total Homes Sold	\$ Volume Sold	Average	% Total
1	GGPR01	BHGRE Gary Greene	7688	\$2,313,206,792	\$300,905	4.18
2	COLD01	Coldwell Banker United, Realtors	6282	\$1,807,733,949	\$287,787	3.27
3	PBME01	Realty Associates	4954	\$1,130,903,718	\$228,304	2.04
4	CREG01	Champions Real Estate Group	4247	\$1,047,783,268	\$246,711	1.89
5	RELM01	REALM Real Estate Professional	3781	\$932,644,972	\$246,666	1.69
6	KWPT01	Keller Williams Realty Memorial	3387	\$1,153,186,565	\$340,474	2.08
7	JLAR01	JLA Realty	2595	\$536,478,035	\$206,775	0.97
8	KWHM01	Keller Williams Realty Metropolitan	2572	\$942,537,084	\$366,532	1.70
9	TRNR01	Martha Turner Sotheby's	2707	\$1,835,597,345	\$678,218	3.32
10	KWNE02	Keller Williams Realty Northeast	2653	\$860,509,228	\$324,353	1.56

# Houston Association of Realtors® MLS Ranking Report

## Top Ten Buyer Closing Companies | December 2018

Category: Single Family, Townhouse/Condo, Lots, Multi-Family, Country Homes/Acreage, Mid/Hi-Rise Condo

Status: Listings Sold YTD data run on January 3 2019 for activity 1/1/2018-12/31/2018

Buyer Closings by Company - Ranked by Units Area: All Areas

Rank	Broker Code	Company Name	Total Homes Sold	\$ Volume Sold	Average	% Total
1	GGPR01	BHGRE Gary Greene	3871	\$1,175,119,707	\$303,609	4.42
2	COLD01	Coldwell Banker United,	2985	\$891,153,317	\$298,544	3.35
3	PBME01	Realty Associates	2952	\$691,480,521	\$234,241	2.60
4	CREG01	Champions Real Estate Group	2542	\$649,739,974	\$255,652	2.44
5	RELM01	REALM Real Estate Professional	2309	\$593,320,732	\$256,960	2.23
6	KWPT01	Keller Williams Realty Memorial	1871	\$630,101,229	\$336,772	2.37
7	JLAR01	JLA Realty	1459	\$310,227,328	\$212,703	1.17
8	KWHM01	Keller Williams Realty Metropolitan	1282	\$455,575,866	\$355,502	1.71
9	TRNR01	Martha Turner Sotheby's	1165	\$765,004,668	\$656,938	2.87
10	KWNE02	Keller Williams Realty Northeast	1123	\$355,300,611	\$316,385	1.34